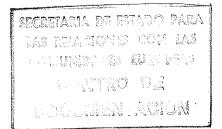


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INDUSTRIAL POLICY IN THE EEC AND IN SPAIN: A COMPARATIVE VIEW OF THE ACTUAL SITUATION AND PERSPECTIVES; INCLUDING AN ANALYSIS OF THEIR INDUSTRIAL FOREIGN TRADE FROM 1977 TO 1983



JESUS CORRAL FUENTES

BRUSSELS February — 1985



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⁽³⁾ For the meaning of the numbers between brackets see TABLES. III-I. (page, 32) and III-I2. (page, 58)

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LIST OF ABBREVIATIONS USED

BEL-LUX	Belgium and Luxembourg
CINE	Compañia de Teléfonos Nacional de España
ECU	European Currency Unit
EEC (CEE)	European Economy Community
GNP	Gross National Product
GRAPH	Graphic
INI	Instituto Nacional de Industria
PTS	Pesetas
R&D	Research and Development
SITC	Standard International Trade Classification
TAB	Table:
TH. ECUs	Thousand of European Currency Unit (000 ECU)
VAT	Value-Added Tax
U.K.	United Kingdom

INTRODUCTION

The world is in a continuous state of change. The development of technology is causing a transition from the second industrial revolution to the revolution of information technology. This fact is going to increase even more, the distance between the industrialised countries and the rest of the world. In any case, the EEC intends to maintain its leading influence in the world industrial context. Looking at its industry (Section I), the Community has been affected by the world crisis. On the other hand, its special structure; the problems in the creation of the internal market, and even the way of managing their enterprises; is creating an important lag with respect to Japan and the USA (I-I); and some sectors are now in difficulties (I-2). This crisis is also affecting the internal organization of the EEC. There are now movements like the Spinelli's project talking, even, about the necessity of adapting the EEC'Treaties to the new situation. The need to go further forward to the European Political Union, is one of the most important subjects in the near future.

Thinking in this future (I-3), the EEC, is trying to take all kinds of measures, especially, in new technologies in order to decrease its lag with respect to its competitors. The EEC programmes in R&D; in information technology; in telecommunications and in biotechnologies are good examples of that. For doing this, the EEC has to make a big effort in in R&D, increasing the level of investment and making european enterprises more competitives in a new reorganised european internal market.

In this situation. Spain is joining the EEC (Section II). From I962 Spain started on its way into the EEC. The negotiations resulting in the trade agreement of I970. In I976 Spain asked formally to be a new EEC member State. The general problems of the EEC can be observed for Spain (II-I) joined to other more specific ones which are a result of her

industrial policy and peculiar situation being out of the decisions that the rest of Europe has taken until now (I). As a consequence of this, her industrial context is formed by a weak financial system where the influence of the foreign loans and big international enterprises is quite important; and where the size of the domestic enterprises is small and the role of the state more protectionist than in the rest of the EEC.

The industrial development in Spain was established in the same sectors as in Europe. For this reason, and because of her high volume of trade with respect to the CEE, Spain now has problems similar to those of the EEC and in similar sectors (II-2). Spain is trying now, to adapt its industrial sector to the future following the lines of the Community and taking similar actions. The Spanish Ministry of Industry and Energy has explicitly expressed its intention to increase the R&D in new technologies and Plans in reindustrialization and industrial restructuring, in electronics and information technology; in energy and in other technological fields, are already prepared (II-3). Inside the EEC Spain is going to have some difficulties in the adaptation of its industry, especially in the near future. In the long run, both Iberian countries (Spain and Portugal) could help to reinforce the actions of the EEC in the industrialization of some parts of Africa, and, of course, in the Iberoamerican countries. This could be one of the most important roles to play for both countries inside the Community.

If in the first and second section of this paper the inten-

⁽I) In this paper, the words "EUROPE" or "EUROPEAN COUNTRIES" are equivalent to the EEC members States. The rest of Europe (at West and Est) is not considered in those terms.

tion is, only to present some lines of the industrial situation in the EEC and in Spain; the body of this paper is constituted by the empirical analysis of industrial foreign trade between the EEC and Spain from 1977 to 1983. This analysis is also divided into two sections. In the first part (Section III), the relation considered is only between Spain and the Community as a whole. Here the analysis is done from the global exports and imports to the most important groups, passing through the sectors and divisions analysis. In the second part (Section IV), the relation studied are those, between Spain and each member of the EEC. The scheme followed will be the same as in section III; but attention will be said only to the most important aspects to consider in each country trying to avoid an analysis as detailed as was the case for the previous section; in order to gain a greater flexibility.

Section I THE INDUSTRIAL POLICY IN THE EEC

I. THE EEC WITH RESPECT TO JAPAN AND THE USA (I)

Europe's less highly developed status in the industrial process comes from the fact of the different structure and spirit of the european industries with respect to Japan and the USA.

In <u>Japan</u>, there are two kinds of groups: first of all, the ZA.BATSU. Is like a conglomerate and in principle, there is not one unity decision control, but there is one club of Presidents. At the same time, the members of one group can have functions in another group, but this participation is weak; also the internal trade between them is not so important. Secondly, the INDUSTRIAL GROUPS, where there is an internal work trade. Here, there is a centralized organization with the function to insure the stability of the work and also to create the systems which can maximize the flexibility and mobility from function to function of the workers'people. The objective of this is to maintain the professional promotion and the work capacity between the workers.

On the other hand, in the <u>USA</u> the enterprises have had the multidimensional structure for a long time. In the structure of those enterprises, there is a General Direction at the top, and then there are different activities for each product with operational departments which have different functions. The management is by objectives and their departments have the responsability of the operational decisions. In fact, the General Direction has only advice and control functions;

⁽I) The ideas expressed in this paragraph, are based, mainly, in the lectures of the course about "Special Topics in Industrial Economy" given by prof. A. JACQUEMIN. Louvain la Neuve. Academic Year 1983-84.

and they establish the strategy decisions and the global performance of the enterprise. Despite the international crisis, the success of the most famous the USA enterprises is due to the different factors such as: to give special attention to changes in the consumer's behaviour and attitude; to continually raise the general quality level of the own products; to increase the productivity; to have professional and expert managers; and to reduce burocracy and people at the top.

In the <u>european enterprises</u> observed, the situation is quite different. The big multidimensional groups are not still enough, and on the other hand, the enterprises with unitary structure are even now, very important. This unitary structure is pyramidal and integral, where there is one General Direction which controls the different functions. The enterprise is centralised and there is one specialization by functions. The problem of these kinds of enterprises are the internal inefficiency; the difficulty in the transmission of information and in the internal coordination; the excessive fragmentation and, the problems in the distribution of the internal powers.

This brief analysis of the different structure of the enterprises is only a first approximation as a means of understanding the problems and the situation of the EEC with respect to Japan and the USA. In relation with Japan, the Japanese concept of the enterprise even being above the professional aspect of their workers and being also almost a second family, and taking care of the minimum details; it is completly different from the way of functioning the enterprises in the Common Market. In relation with the USA the difference is also big. The control of a lot enterprises in Europe is still not in the hands of professional managers but in a kind of capitalism, where the financial family groups, inside each enterprise are still important. The percentage of the multidimensional enterprises is still, in Europe, lower than in the USA. In fact the difference between the enterprises in Europe and in the USA is not, in reality, a question

of size but is more a question of profits obtained; because even the existence of the industrial european groups; the decisions are taken, sometimes, more through personal agreements than through financial logic attitude. This implies, that there is no internal connection in a lot of multidimensional enterprises.

Those aspects can explain, in part, the situation of the european industries, but, at the same time, there are more specific problems which are due to the special european context. They are between others: not adequate support for the small and medium sized enterprises; lack of complet freedom for the european enterprises in Europe; not a real statute of the Europe' Enterprise; too many finance costs; not enough transnational european cooperation; lack of communication of the european scientific results; aggresive competition between the european enterprises considered them for each . State like a foreign ones; different languages, and, above all, different interests; the actual crises, and the national protectionism tendency; the rule of unanimity in the decisions; the burocratic problems especially at borders; the coordination problems between different legislations; and of course, problematic relations of powers distribution between the EEC and the member States.

The pressure of the USA and Japan is obliging the EEC to eliminate internal market difficulties. The role of the EEC has to be to coordinate actions of the different States and actions between private and public enterprises. Then, some actions must be taken as soon as possible to avoid a possible future process of european deindustrialization with respect to the USA and Japan. In any case, the coordination between the transactional and national objectives is the most problematic aspect. In this crisis situation, the EEC is in a difficult position, because on one hand, a lot of new performances must be done; and on the other hand, the peculiar internal crisis in each State has forced national governments to different attitudes in order to de-

fend above all their positions with a dangerous protectionist view. With respect to the european industrial policy, there are two strategies (JACQUEMIN A.-I983):"a) Market Industrial Policy; defended especially by Germany. The idea is to obtain maximum efficiency of the competence's proccess, through a good infrastructure; well-adapted professional skilled workers; good credit conditions and a good macroeconomic frame. And b) Interventionist Industrial Policy; especially defended by U. Kingdom and France, It would be a group of public instruments used to guide public and private industrial activity to previous objectives. The question is that, in the last few years, there has been a tendency towards a new national protectionism (to improve the internal industrial market) which is indirectly affecting the rest of the EEC members States."

2. SOME INDUSTRIAL SECTORS WITH PROBLEMS

This problematic european industrial situation is a consequence of problems mentioned above and also a consequence of problematic situations of some industrial sectors like shipbuilding, iron and steel, textiles and auto industry. These sectors have similar problems and their solutions for adapting them to the new circumstances are also more or less the same.

In <u>shipbuilding</u> industry there is a disadjustment between supply and demand, because of world recession in this sector; there is the problem of overproduction and a restructuring of this sector is needed. the EEC has fixed production limits, and also is establishing rules for the readaptation of the workers of this sector. The problem is that the EEC has to give some kind of subsidies to maintain this sector, even going against its policy criteria. This panorama will be even a little more complicated after new members enter, because this sector is semitive to world demand and supply. These factors joined to the fact of the appearence of new competitors and the decrease of the already weak demand in

the last few years makes it quite difficult to find solutions for restructuring this sector in the future. This situation can be stabilised in the next few years due to the need of replacing old ships.

The textile industry and the ready-made suit, have had problems even from the 60's. The actual competition, again, of new countries like HongKong, Taiwan, South Korea, etc, with lower costs is increasing the level of the EEC imports in these sectors. Multifibres agreements between the EEC and more than 20 countries are regulating the foreign trade of this sector. In any case, the production volume of the EEC has decreased; less than 2.5 million people are working in this industry; and the sector represents around 6.5% of industrial value-added. The position of the EEC is still good, due especially to the restructuring of textile industry, made by Germany and Italy. These countries have specialised in products with a high technological level, with professional skilled workers, and with the increase of investments. The rest of the EEC has to follow those rules, coordinating programmes; and favourising cooperation between enterprises, considering future competence of new members especially Portugal.

Iron and steel sectors have similar problems although their evolution has been different. The situation was perfect until the I975 crisis. From that moment the steel market was down although the production was still growing. During the last period another added problem has been the increase in the number of new steel producing countries. The question is now that the EEC has not a good expectation in european steel exports. The Community needs to protect its market, establishing a minimum price for imported steel and providing facilities and credit for the restructuring and self-limitation of production of this sector; and for the development of new activities in regions affected by iron and steel. This situation could become worse in part, also after the penetration of the Spanish exports in this sector as a new EEC member.

In the auto industry the situation is not so problematic; although there are several problems still, to be solved. The EEC car position is good but the world competition is becoming stronger. Changes of this sector are going to be very big, especially, because of incorporation of robots in the process of production. The Japanese competition is strong because of several factors: greater increase in productivity; higher level of investment; very well prepared skilled workers; and robotisation of production systems. At the same time they have better long run strategies, and they also give special attention to flexibility and efficiency of distribution channels. On the other hand, competition from the USA is increasing. At the beginning this market was more directed to large cars, but actually they are starting to introduce small models in the european market. Again, here, the increasing competition from new industrialised countries has to be considered. In this context the EEC plays a dominant world position but it is necessary to make a perfect adaptation to the international market and to revitalize the domestic one. In order to do that, it is necessary to improve cooperation between all european industries; to increase levels of investments; to give more money to R&D; and to increase professional level of workers. Here the role of the Commission can be very important coordinating the whole process and avoiding the dominant position abuses of the biggest companies (2).

Another aspect to consider is the actual discussion in the Community with respect to the need to use catalysts for decreasing pollution in cars. Germany is, until now, the only country decided to put into practice this measure at least inside its territory. The rest countries in the EEC have not

⁽²⁾ BULLETIN OF THE EUROPEAN COMMUNITIES "The European Automobile Industry, Commission Statement". Supplement 2/81 1981.

already decided to follow Germany, because the costs of those catalysts are going to increase so much costs of cars in Europe with respect to Japanese and the USA cars. On the other hand, the cost of catalysts are not in proportional relation with respect to the cylinders of cars. It seems, that the EEC cannot find a global and uniform solution. At the end the Community will have, perhaps, two different levels of regulation in Europe about this problem.

3. FUTURE PERSPECTIVES

The EEC needs to take as soon as possible a big group of measures in the different mentioned aspects to solve all of those problems in the future. In the recent publications from the Commission, the EEC has established the different fields of actions and the different measures to be taken. Let's see the most important ones for:

- 3.I. The creation of an internal industrial market space (3)
 - Total elimination of formalities controls at the borders
 - To create an unified administrative document for the EEC interchanges
 - To coordinate divergences between national legistations
 - To avoid double controls and double taxes with respect to imports and exports
 - To look for the harmonization of the VAT
 - To create the legal structure of the european enterprise
 - To increase the competence's policy, avoiding distorsions in intra EEC interchanges
 - To create a common system about taxes to pay for enterprises
 - To provide production and distribution channels between the members of the EEC
 - To give to the enterprises completeinformation about the

⁽³⁾ COMMISSION DES COMMUNAUTES EUROPEENNES: "Communication de la Commission au Conseil sur la Consolidation du Marché Interieur". Com(305) final, 4 Juin 1984.

- infrastructure of the industrial internal market
- To make more effective free circulation of services, capitals and citizens

3.2. Tax and financial measures for improving investments (4)

- To reinforce the economic structure
- To create one finance communitary space
- To improve the methods of self-finance system of enterprises
- To favourise conditions of a greater ambience of intertional security, eliminating the risk of capital and the uncertainties
- To reduce the rate of tax on profit and the tax base
- To encourage the risk-taking decisions
- To make the accounting of the enterprises more transparent
- To direct savings into the finance of the investments
- To diminish the cost of services and risk of capital creating more safe markets
- To attenuate the double taxation of the dividends
- To create international markets and international industrial cooperation
- To coordinate investments programmes for the european research structures

3.3. New Technologies

Maybe, the most important disfunction of the EEC with respect to the USA and Japan, lies in the lack of development of new technologies. The EEC has to increase its level of competence, helping, above all, the innovating industries which place the attention in the research aspects for the adaptation of new technologies. Now the situation is very clear, the world is in a state of expansion of information

⁽⁴⁾ COMMISSION OF THE EUROPEAN COMMUNITIES "Communication to the Council about tax and financial measures in favour of investment". Com (218), April 1983.

technologies but the EEC only produces 20% of the advancedelectronic circuits used inside the EEC. On the other hand, the european industrial technology is only 10% of the world market and it only covers 40% of the EEC internal consumption. The analysis of the percentage of exports of high technology products with respect to total exports of manufactured products for Japan, the USA and the EEC has followed different evolution from 1963 to 1982. If in 1963 this percentage was around 16% for Japan, 23% for the EEC and 29% for the USA; in 1970 Japan passed the EEC. In any case, the real growth of Japanese tendency was from I970 until 1982 where in 1982 its percentage was around 40% whereas the USA had 35% and EEC 25%. This situation implies not only an enormous growth for Japanese exports in high technology products but also a lower rhythm of growth for the EEC high technology exports with respect to the USA during the whole period.

The imports of high technology products, during the same period for Japan, the USA and the EEC is the other side to explain the same situation. Comparing interchanges in million of dollars between the EEC with Japan and the USA, it has been observed that the EEC imported more from the USA, and especially from Japan during the whole period, especially from I978. This unbalanced situation is greater between the EEC and Japan than between the EEC and the USA. The growth of this tendency was not so big in I982 with respect to the USA but was greater with respect to Japan.

In the past there were different sectors which played big role in the growth of the world economy. In ourdays, the growth of industrial sector will come from electronics, information and telecommunications sectors joined with such sectors as energy, aerospace, robotics, bureautics and biotechnology. Let's see, now, briefly, what is the actual situation of some of these sectors in the EEC and the measures taken in high technology by the european countries for reaching the USA and Japan technological levels.

3.3.I. Frame-programme for R&D I984-I987

To increase levels of industrial R&D is one of the main objectives of the EEC. In the resolution of the Council of July: 25th 1983, one frame-programme in R&D for the period 1984-1987 was established. This programme is in relation with scientific and technical activitities of the EEC. In this programme the objectives are fixed, and they will be reviewed every two years. These objectives and the money allocated (5) for them, are (6):

- The promotion of agricultural competitiveness: I30 Million ECU's=3.5%
- The promotion of industrial competitiveness: I060 Million ECU's = 28.2%
- The improvement of the management of energetic ressources: I770 Million ECU's = 47.2%
- The improvement of the management of row materials: 80 Million ECU's = 2.1%
- The reinforcement of help to development: I50 Million ECU's =4.0%
- The improvement of life and labour conditions: 385 Million ECU's =10.3%
- The improvement of efficiency of scientific and technical potential of the Community: 90 Million ECU's = 2.4%

That is, there are 3750 Million ECU's provided for the period, and the most important part is for the improvement of the management of the energetic resources and for the promotion of the industrial competitiveness; because between both, are more than 75% of the total. The idea, in any case, is to considerer that is better to try to put in supranational or-

⁽⁵⁾ These Million of ECU's are in constant values of 1982.

⁽⁶⁾ BULLETIN DES COMMUNAUTES EUROPEENNES "Perspectives pour le developpement de Politiques Nouvelles: R&D, energie, technologies nouvelles", Supplement 5/83. 2I-II-I983.

der the national programmes in R&D than to try to create one supranational programme and to impose it on each EEC member State. It is necessary to coordinate the projects and to stimulate the most innovating and interesting ones.

3.3.2. European Strategic Programme for R&D in Information Technology (ESPRIT)

The EEC is giving special attention to this programme, because of the importance of this sector in the future and because of the great part of the GNP involved directly or indirectly by information technology. The EEC gap in this field with respect to the USA and Japan, is produced for the increase of speed in technological evolution; and for the importance of scale economy. But also, because there are not european coordinated projects; and there are not good communication channels between the EEC, enterprises and Universities. For this reason the main objectives of this programme is to create the infrastructure to make possible a real coordinated scientific work between all the scientific institutions in the society. It is necessary to avoid double researches on the same problem; to eliminate double employment in the R&D and to create scientific teams perfectly informed through computer data bases, about their new knowledge obtained. For doing that, one Committee for administration and consultation is created. There are two different kinds of projects (7):

- <u>Projects A:</u> These projects need a big infrastructure and all kind of important resources. Here, it is necessary to define very clearly the strategy in order to maintain the necessary continuity of actions looking at the long run profits. They imply 75% of the resources of the ESPRIT projects.

⁽⁷⁾ COMMISSION DES COMMUNAUTES EUROPEENNES "Project de decision du Conseil adoptant le programme de travail ESPRIT pour l'année 1984 pour le programme strategique européen de recherche et developpement relatif aux technologies de l'information: ESPRIT". Com (56) final, 13 Fevrier 1984.

- Projects B: Here is only necessary one flexible infrastructure and it is made through one private initiative more than for one systematic proxy. These projects require less financial resources and imply only 25% of the ESPRIT resources. Here, the individual factor plays a very important role.

In order to see which kind of projects will be made it is necessary to take into consideration several aspects (8):

- The technical value
- The contribution of the project to the industrial strategy defined by the ESPRIT
- To have a Community dimension
- To have enough technical, scientific and administrative resources to finish the project successfully
- To have access to the explotation of the results obtained
- The participation of at least two firms without any relation between themselves but with the settlement in the EEC (project A) or multinational participation (project B)

In principle, the objective with this programme is to reach the USA and Japanese levels in IO years. The first phase of 5 years will have an investment of around 6% of the total investment of the EEC industry in information technologies; and the EEC will pay half of it. The idea is to increase the number of the projects until the end of the first five year period (I984-I988) and to decrease them little by little afterwards in the second phase (I988-I993). On the other hand, there are five interconnected fields of activity, where, in principle, these actions, will take place (9):

⁽⁸⁾ See footnote 7

⁽⁹⁾ DOCUMENTOS " De "ESPRIT" a la Biosociedad. La Europa de las Nuevas Tecnologias". N. 6,1984.

- The top level of microelectronic
- The advanced treatment of the information
- The software technology
- The automatization of the offices
- The manufacture, directed by the information technology

The ESPRIT project is a serious attempt to develop the high technology of the EEC. The project is very detailed and complet. Maybe the most problematic aspect could be to put into practice the idea of another different Europe with automatized channels of direct information about all kinds of new scientific knowledge obtained for all european scientists. Again, the concept of national sovereignity is still very strong and could clash with the european interests of the EEC.

3.3.3. Telecommunications

This is another important sector in which the EEC has to maintain a position of leadership. Telecommunication is becoming so important that the countries which can control the telecommunication systems are able to control a lot of aspects of the social life in our time. The EEC is obliged to create one european telecommunication institution under the control of the Commission with enough capacity and power, to put the european interets above the national ones. Telecommunications represent an added-value of only I% of the EEC's gross product, but it has influence in 55% of the total added-value and in 62% of the employment (IO). In order to create an effective european telecommunication space, the Commission has proposed to the Council to adopt 6 lines of action (II):

- To fix medium and long run objectives to the EEC's level
- To create a common action in R&D in essential segments of

⁽IO) See footnote 9

⁽II) COMMISSION DES COMMUNAUTES EUROPEENNES "Communication de la Commission au Conseil sur les Telecommunications; lignes d'action". Com (573) final, 29 septembre 1983.

future development

- To make european common actions in relation with the development of the EEC solidarity with respect to the outside; through diminishing uncertainty of investors and defending the industrial and economic interest of the EEC
- To create one transnational development for integral data services; developing, together, intraeuropean inter-communications, improving inside the EEC the necessary services for communications through satellite
- To use modern telecommunication techniques in an intensive way, for the progress and development of the infrastructure of less developed regions into the EEC
- To establish a progressive opening of telecommunications market controlled by public systems

In any case, the question is that telecommunication is a sector in a continous change and the EEC has to adapt itself to these new changes. These changes are (I2):

- The fingering: using the computer idiom instead telephonic signs
- The optical fibres and the communication satellites: with a greater transmission capacity
- The microelectronics: which implies a reduction of costs

3.3.4. Biotechnologies

This is another branch of new technologies that the EEC is trying to develop as much as possible, thinking in the future. This branch affects genetic research, biochemistry, microbiology and physiology; and has many application in agricultural-food sector, chemical industries, chemistry, environment and waste-products. In fact 40% of the products have a biological origin. Here, again, the EEC is not in a good

⁽I2) See footnote 6

position compared with the USA and Japan. Several measures are going to be taken for the EEC. In that sense, the biotechnology's objectives most important to the Community are (I3):

- Formation and flexibility of the scientists and technicians who are able to develop european biotechnology R&D
 - To reinforce the base technology
- To establish the necessary elements to develop biotechnology in Europe. These elements are: The access to the agricultural row materials; the statutory regims for a larger internal market and the adaptation of the regims of industrial trade, and intelectual properties
- To fix EEC global policies in agro-industries, and in health industries through specific R&D actions

In order to develop along these lines, the Commission has created one frame-programme for I984-I987 in which two different kind of actions appear: a) specific ones. They try to develop some particular sectors. They are actions in R&D in the health, agro-food and chemistry sectors. Through reducing the production costs of the raw materials they intent to decrease the deficits in raw-materials for the industry; and to maintain the competitiveness of the EEC in the bioindustries. And b) horizontal ones. These actions are precompetitive, and they have as their objectives the research and formation in the base technologies, giving more importance to the intermediate analysis, between the essential analysis and its application.

⁽I3) See footnote 6

Section II THE INDUSTRIAL POLICY IN SPAIN

I. SPAIN WITH RESPECT TO THE EEC

The increase in the development of the actual spanish industrial policy starts with the Stabilization Plan of I959
and continues with the Development Plans. The big growth of
the spanish economy in the 60's was due, as is well-known,
mainly, to three factors: the emigrants remittances; the currency from the tourism and the foreign loans and credits.
This movement went on, until the oil crisis in I973. From
then, and until now, a stagnation period has been present
in the industrial sector (I).

In ourdays, the general problems of the industrial sector in Spain are quite similar to those in the EEC, because on one hand, Spain has been affected also by the international context; and on the other hand, because the largest part of its foreign trade is with the Community. As will be seen afterwards, the sectors in crisis and the necessary measures to be taken in the industry are quite similar to those in the EEC. In any case, the problems are heavier because of the importance of other peculiar factors such as: the degree of protectionism; not excessive foreign opening; the influence of the big foreign companies; the small sized of the domestic enterprises; the variations of the goods and factors'relative prices; the decrease of investment; the increases in the interest rate and in the prices in the raw materials. It is necessary also, as in the EEC, to increase the level of competence in the spanish enterprises and to make big efforts in R&D programmes especially for new technologies. Let's see, now; these specific problems in a more extensive way.

⁽I) For a more detailed analysis of the historical evolution of the industrial sector in Spain, see: Ramón TAMAMES "Estructura Económica de España." Alianza Universidad. Textos. Last Edition

The influence of the foreign loans, credits, and capitals has contributed to the industrial development from the begiming. The introduction of the foreign participation in the spanish industry has found, especially, in the first period, several difficulties when this participation was greater than 50%. In a lot of cases these enterprises didn't make so much contribution to a harmonic development of the industry in Spain, in part, because most of those enterprises prefered to invest in the same few industrial areas. This consequence, was, the general tendency for the spanish economy as a whole. In fact the spanish industrialization was regionaly unbalanced to the periphery (Catalunya and Euskadi) and Madrid. On the other hand, the tendency of those foreign enterprises was more concentrated in the internal market than to export their products abroad. In any case, they used to import more in technology than the average of the domestic firms (2). In reality, the fact is that in the spanish industry, foreign enterprises play very important role and in several sectors are in a position of leadership. Some studies (DONSIMONI M.P. & LEOZ-A.V.-1980 &1981) have analysed this situation; and the general conclusions are: flexibility and action capacity of foreign enterprises are greater than that of the domestic ones; the foreign enterprises can obtain better profits because of their higher technology and financial resources; 40% is the threshold for foreign control; and there is a positive relation between foreign investment and profit rate of national enterprises. The final effect is then, to increase the competence level of domestic enterprises.

The <u>small sized</u> of a great part of spanish industries is another characteristic. The enterprises with less than 500

⁽²⁾ DEUBNER Christian-I983, makes a deep analysis about the different role played by the foreign capital in Spain and in Portugal, making a comparative study of its influence in both Iberian countries.

workers are the biggest part of total; and most of them have less than 25 workers. There are almost no multinational spanish industries for making trade in the rest of Europe. It is necessary to consider that the size of the enterprise is very important with respect to its capacity for exporting. For the spanish enterprises it is shown that: the export tendency increases with the size, although by sectors there are some peculiarities of this tendency; after some capitalization levels the tendency to export is lower; the maximum tendency to export is found in enterprises with medium-large sized; and finally, the tendency to exports increases with the increase of the resources of the enterprise (MARAVALL F. & RODRIGUEZ DE PABLO J.-I983).

Other aspect to indicate is the excessive protectionist role of the State. In the recent past, one of the functions of the INI (the Institute of National Industry) has been to help industries in crisis making a "socialization of the losses". In those cases, these political or social reasons were sometimes more important than the economical ones. As a consequence of those kind of activities, in the INI " there are now enterprises which make things not needed by the market, very expensive and with a supply greater than demand" (in opinion of one of its presidents). For this reason, the actual main objective of the INI is more to help the reactivation of the most interesting public enterprises for the spanish economy, than to increase the level of investments in expansion. The idea is to maintain in general, one State more efficient than large. The State has to pursue the social objectives but at the same time public enterprises have to function with the same rational economic criteria as private ones.

In the <u>financial</u> spanish system, there are two factors to consider: first, the shortage in medium and long run credits; and second, not enough internal saving. The big enterprises depend in part on financial resources and the rest of the enterprises have to use short run credits. This has to be

joined to the fact of technological dependence from abroad (ORTUN P. & PUELLES M.-1983).

2. SOME INDUSTRIAL SECTORS WITH PROBLEMS

With respect to shipbuilding industry, this sector is affected by the international crisis and the imbalance between supply and demand. This crisis affects also the auxiliary industries of the sector. The number of orders has decreased too much during the last years and also the number of repairs. This is a big problem for Spain, because the shipbuilding industry is among the largest internationally. This sector is especially concentrated in several public enterprises as "Astilleros Españoles", "Bazán" and "Astano" which, unfortunaly, are, in this order, among the IO INI enterprises with the biggest losses. The necessary restructuring of this sector is creating a lot of social conflicts. The actions to be taken will be directed especially to: a) Large shipyards in order to obtain their restructuring in a short period of time. Here the idea is to specialise the factories by size and type of ships, trying to develop specific technologies for each one. At the same time, the distribution and penetration in the international markets has to be improved, presenting ships with higher technology and with lower energy consumption. And b) with respect to the small and medium size shipyards restructuring societies will be created in order to concentrate those enterprises. The intention is to eliminate enterprises and to reduce their production capacities; the number of hours worked; and the number of employees, especially through anticipated retirement.

The <u>textiles</u> industry is a special sector in Spain. It was created a long time ago, and its actual problems come from its special structure. There are a large number of enterprises most of which are small and medium sized and with familiar structure. It is a sector protected by trade barriers and its structure is unable to meet current needs. At the same time, the cost of man-power has increased a lot in re-

cent years. The costs of production are higger; the financial capacity is still weak, the sector is too much concentrated in a few areas (more than 70% in Catalunya); and there is a combination of modern enterprises and old ones. In general, the national production of natural fibres is going down especially with respect to the artificial ones. This affects noticeably the spanish exports. On the other hand, this panorama will be affected with Spain in the EEC. Then, Spain will have to accept more imports in order to comply with the international mutifibres agreements of the EEC. In fact, in April of 1982 the EEC and Spain signed one Memorandum of action to act together in the textile sector. Spain has a surplus balance with the EEC in this sector (3). Spain is also the third largest producer of cotton in Europe and is relatively competitive in cotton and in silk. The restructuring plan has the intention of increasing this sector's competitiveness in international markets, and it also wants to improve its image abroad with respect to the high quality of its products. As a consequence of this plan, the first results have been to restructure almost 300 enterprises by the end of 1983, especially in Catalunya.

The <u>iron and steel</u> industry, is again a sector with problems in Spain like in the rest of Europe. This sector tries to increase its exports and to decrease its imports, but the EEC is making a policy of decreasing the spanish exports (4). There are three integral industries "Ensidesa", "Altos Hornos de Vizcaya" and "Altos Hornos del Mediterraneo". One "Real Decreto" of 6th July of 1983 established the measures for the investments in the integral iron and steel industry. With those measures they want to decrease by more than 10000

⁽³⁾ In division 65, TABs. III-I & III-IO, there is a deficit balance for the EEC during the whole period from 1977(-33436) to 1983 (-124971). For more details see also Sections III & IV (4) The division 67, TABs. III-I & III-IO, show the decrease in the trade, between the EEC and Spain, from 1982 to 1983, where the Community has passed from a surplus balance to a deficit one. See also Section III & IV.

the number of workers in those three industries in the near future. For instance, the steel production in Ensidesa was in 1983, 15% less than in 1982. This enterprise is going to be reduced by around 6000 workers before 1990. Strategic basic investments will be taken. The intention is to decrease costs and to increase the self-financing systems. Also the iron and steel industries are not integrated. In addition, there is no sector for special kind of steel. In this sector the internal consumption is decreasing but the production is still high. One restructuring society, "Aceriales" was created in order to make this sector internationally competitive, through reindustrialization and concentration systems. The objectives here are the same: to increase the exports and to decrease the number of workers.

With respect to the auto industry the most characteristic aspect is the almost total control of the sector by multinational auto firms. Only Fiat (SEAT) and a few other international enterprises (because of the high levels of protectionism) were in the Spanish market from the begiming. This situation is now changining. New enterprises from the USA (FOPD) and from Germany are now making new models in Spain, which are very practical. The Japanese auto makers have not made as many inroads into the Spanish market. The Spanish enterprises are more concerned with trucks and buses. like "Pegaso" or "Barreiros". If this sector has big problems, still the prospects are quite good. The new enterprises like FORD and General Motors are increasing the level's of production and the level of Spanish exports. On the hand, car bying levels are below the average of the EEC. These Spanish exports have been absorbed, in a great part by the Community (5). Oher problems in this sector are the major increases in its costs and prices; lacks of flexibility on the part of the workers; and the decrease in the production

⁽⁵⁾ For division 78, TABs. III-I & III-IO, the Spanish imports have grown up a good rhythm and the EEC has a deficit balance all the time. See also, Sections III & IV.

industrial cars. Among the most important measures for restructuring this sector are: the special strategic plan for SEAT (which was the public enterprise with the largest deficit in 1983); and also to reduce the tariff for cars (depending of the size of their engines) imported from the EEC.

3. FUTURE PERSPECTIVES

 Reindustrialization, Restructuring, and Industrial Strategy

Spain has played an important role in the history of Europe; and has to participate also in the construction of its future. The connextion that exits with the EEC implies that the solutions to the Spanish problems must also follow the same solutions as the EEC is using to solve its problems. In the industrial policy, the reindustrialization, restructuring, and the development of new technologies have to be, also, the lines to follow by the future Spanish industry. In fact, the new industrial policy of the Spanish Ministry of Industry is now motivated by the same purposes. Its intention is to restructure the industrial assets and not to indemnify the financial liabilities; to direct it to the more dynamic sectors and to make the labour system more flexible (6).

The new reindustrialization policy is going to promote new technologies and help the investments in capital goods; to improve the technology supply and demand; to favour reindustrialization in the poorest regions; and to move resources from the unproductive sectors to the most productive ones (7). In order to put into practice these kinds of mea-

⁽⁶⁾ One White Book about Industrial Reconversion has been prepared by the Ministry of Industry and Energy.

⁽⁷⁾ These are the most important lines of the new Spanish industrial policy presented by the Minister Mr. SOLCHAGA at the Parliament the 22^{sd} of February of 1983.

sures it is necessary to help managers in their investments efforts; in their opening to the foreign markets; in their innovation technology activities and in their agreements with the workers and the Administration for reaching the necessary level of international competitiveness. Also in that line, it is important to eliminate the artificial problems which are due to the burocracy and the duplication in administrative functions. The intention of the Ministry of Industry is also to create restructuring societies by sectors with the mission to put into practice the restructure plans and to improve a integration between the enterprises. Territory Commissions will be established to manage the Employment Promotion Funds. Finally, commissions with the mission of observing the evolution of the programmes, will be created.

other special measures will be taken by the Ministry of Industry. For example, for the small and medium sized enterprises, the Ministry wants to improve the channels for communication with Administration, to help them gain access to the data bases; to eliminate the burocracy; to treat them in a not dissimilar way with respect to the big enterprises; to give them complete information about the general public financial systems; and to favour, especially, those ones which want to promote employment; to develop technology; to increase exports or to save energy. With respect to the public enterprises, the special measures from the INI will be: to dimish costs; to reinforce the R&D activities; to improve technology; to establish one investment programme; to increase the formation level of the managers and workers; to increase exports; to reform legislation, etc (8).

⁽⁸⁾ See footnote 7

3.2. New Technologies

In <u>Electronics</u> and <u>Information Technology</u>, the technology industry is going to be completly interrelated with the industrial policy as a whole. The measures to be taken by the Ministry of Industry will be; to make a list of the most important points to be done; to establish R&D institutions as well as their rules; to make a new patent Act; to reexamine the agreements with respect to the transfer of technology; to create regional technological offices; and to readapt the center for the Industrial Technology Development.

To develop the electronic sector is for Spain necessary for its future development. Another group of measures to be done in that field are; to establish a minimum production of microelectronic components; to increase the industrial production of information technology equipments; to raise the resources for the electronic sector, and to develop the frame-law about the security and quality of the products and public buying of the electronic products. In that sense, one National Electronic and Information Technology Plan (PEIN) has been approved for this sector for the period 1963-1986.

In this plan, the objectives are:to increase the demand and consumption of electronics and information technology products; to increase internal production and exports; and to decrease the levels of technological dependence. In the next table (TAB.II-I.), the estimated increases in the plan from 1982 to 1987 are observed. The plan establishs more specific actions to follow (9):

- The Industrial Credit Bank will give preferential credits to new technology activities
- Those Spanish enterprises which increase exports in new technology will have subsidies and other kind of finan-

⁽⁹⁾ INFORMACION COMERCIAL ESPAÑOLA "El Plan Electrónico e Informático Nacional N. 1925. 23 Febrero 1954

cial advantages

- The public shoppings in new technologies will have to follow specific rules like: to establish exactly the public needs; to coordinate actions between the central State and the Autonomous Communities; to identify clearly the softwares; to homologate the products, etc.
- The expenditures in R&D are able to reduce the money to be payed into the Society-Tax.
- These kinds of programmes are also open to colaboration with different institutions like, Administration, enterprises, Universities, etc.
- The legislation about homologation will be less burocratic, quicker and clearer in its requirements.
- The small and medium sized institutes will have preference in their participation in the electronic information technology sector.

INCREASE IN PERCENTAGE OF THE ESTIMATED EVOLUTION ON ELECTRONICS AND INFORMATION TECHNOLOGY IN SPAIN FROM 1982 TO 1987 (IO)

1702 10 1707 (.	1502 10 1567 (10)			
·	Estimated Consumption	Production	Exports	Imports
-Components	I9 . I	I4.6	I5.6	21.3
-Electronic of Consumption	5.9	II.8	i09.I	8.1
-Professional Electronic	8.1	· I3.8	19.3	3.8
-Information Technology	I6.7	34.9	39.2	11.8
-TOTAL sector	10.5	I9.2	36.2	8-4

SOURCE: INFORMACION COMERCIAL ESPAÑOLA "El Plan Electrónico e Informático Nacional". Nº 1925, 23 Febrero 84

TAB. II-I.

⁽IO) The Information Technology is included in the same cathegory as the other three traditional electronics groups. On the other hand, the results of this sector are not the sum of the all sectors because it has to be considered that some exits from one sector are entries in the others.

In <u>Telecommunication</u>, some efforts have been made for improving this sector. There are agreements especially with the Iberoamerican countries and some common societies have been created. The internal market is more or less supplied and in the trade with the EEC, imports and exports didn't go up too much from 1977, although, Spain had a deficit balance all the time (II). The Spanish-National Telephonic Company (CTNE) plays a very important role in Spanish Telecommunication.

With respect to <u>biotechnologies</u>, Spain has to adapt herself to the EEC policy looking at the frame-structure-programme. There are now some agreements with the EEC about the techniques to use for reclying the rubbish in Europe. Looking at the trade with the EEC for pharmaceutical products, Spain has a deficit balance all the time from 1979 until 1983. In the chemical sector, the only product with a surplus balance for Spain is "fertilizers, manufactured" (division 56). In the following parts of this paper their results will be analysed with more detail.

These are the lines and perspectives of the industrial policy in the EEC and in Spain. Now, in the main part of this paper the evolution of the industrial foreign trade between the EEC and Spain from 1977 to 1983 will be analysed. It will be interesting to observe now, empirically, all those aspects mentioned above, in the two first sections, in order to have at the end of this paper a greater and a more complete view about the real situation of this subject.

⁽II) In the division 76, TABS. III-1, III-6, & III-8, there is in any case, a considerable difference in thousands of ECU's in the exports (going from 163230 in 1977 to 201759 in 1983) with respect to the imports (going from 35686 in 1977 to 43II8 in 1983). See also Sections III and IV.

Section III

FOREIGN TRADE OF INDUSTRIAL PRODUCTS BETWEEN THE EEC AND SPAIN: 1977-1983

I. SOME PREVIOUS REMARKS TO SECTIONS III AND IV

In these sections of the paper, the purpose is to make a practical analysis of exports and imports of industrial products between the EEC and Spain from 1977 to 1983. The reason for choosing this period is motivated by the intention of analysing the new foreign trade relations between both sides during the last years considering the intention of Spain to be a new EEC's member.

The intention is also, to analyse only the industrial products. For simplicity we have prefered to choose the Standard International Trade Classification (SITC), from the United Nations rather than others alternatives, like the European NIMEXE. Inside this SITC only sectors 5, 6, 7, 8, have been analysed for they were the most adequate for the purpose of this study. On the other hand, the SITC's terminology will be maintained (sectors, divisions, groups and subgroups). In this paper, the analysis will be done, normally, through the divisions' level but exceptionaly through the groups level for the most important divisions. With respect to the divisions it is necessary to indicate, from now, that on the exports'side from I980 to I983 there are some divisions (60, 70,80) which don't correspond with the official divisions of the SITC. These quantities do not have a clear explanation. It seems that they intend to count the united industrial sectors. In any case, they are not significant ones, especially 60 and 80; and they have the peculiarity that they are always between Germany and Spain.

Also, it is necessary to mention, that the analysis of Belgium and Luxembourg will be done together; and that the Greek results are incorporated only from I98I until I983.

This has to be considered when the results will be analysed. In any case, Greece's deals are not so big and don't affect, practically, the global evolution of the results obtained from the tables. On the other hand, the analysis of these tables will be done in ECU's values, in percentages with with respect to the total, by countries and taking the year of 1977 as a base. Another point to consider, as a general rule, is, that, when it refers to exports and imports it will be, always, from the EEC's point of view.

At the beginning one global analysis of the foreign industrial trade between the EEC and Spain will be made. The global balance will be considered and some graphics and conclusions will be made (III-2). Then, one analysis from each sector will be established, where, again their imports, exports and balance will be studied and some graphics will be done (III-3). A similar scheme will be shown for the most important divisions of each sector and one classification with the most peculiar divisions will be presented (III-4). In order to go further in the study, the groups of the most important divisions will be layed open (III-5). Finally, in section IV a presentation of the different EEC countries will be made in order to see what is their weight in the global foreign industrial trade results between the EEC and Spain (IV-I, IV-2, IV-3) (I).

The reference to the SITC will be constant through these pages. In order to make the lecture easier; let's show the sections'divisions'headings of the SITC. later on the SITC classification will be shown again, for the most important groups analysed in a more specific way.

⁽I) In order to facilitate and to make easier to read this paper; the same scheme will be followed and somme grammatical expressions will be repeated all the time.

Sertion Division total sectors	Section and division headings
3	CHECCALS AND RELATED PRODUCTS, N.E.S.
91	Organie chemicals
91 98 53 54 55	AMPERIATIO CARTERALO AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
22	977156, tending and colouring materials
. 55	Medicinal and pharmacoutical products Sesential oils and portune materials; toilet, polishing
	arm disensing preparations
56 97	AMELY TO SEE THE STATE OF THE SECOND
· 57	Explosives and pyrotechnic products Artificial resins and plastic materials, and collulose
-	
59	Chemical materials and products, n.c.s
6	MUNIFACTURED SOCIES CLASSIFIED CHIEFLY BY HATERIAL
24	
61	loather, leather manufactures, a.e.s. and dressed
62	Alber semiecure, B.s.s.
63	COPE and Wood manufactures (excluding furniture)
64	FRITA PEPERPOSITA AND ARTICLES OF TRADE TALLS OF TRADE OF
65	of paperboard
	Products essential and a second second
66 67	PROPOSITALLIC Bilding markefactures a.a.s.
66	Iron and steel
69	Manufactures of motel, 8.0.6.
7	MACHDORY AND TRANSPORT EQUIPMENT
71	Power generating machinery and equipment
72	PRODUCTY SPECIALISES FOR TAPTIONIAN (Printerial
. 75 . 74	PER CAL POPULATE BACK LINERY
	General industrial machinery and equipment, m.e.s. and machine parts, m.e.s.
\mathcal{B}	Office machines and automatic data processing equipment
76	THISOCHREDICATIONS and sound recording and reproducing
π	apparatus and equipment
	#495 Wight Daria thereof (including monaplestrical assessment
78	FMT 18 . Red . 9. 91 9190 LPical household type equipment)
79	Road vehicles (including air sushion vahicles)
8	MISCELLANDUS MANUFACTURED ARTICLES
87	Senitary, plumbing, heating and lighting firtures and
8-	Saviangs and se accessor and analysis and accessor and accessor
82 83	PHITLIBULY AND PAPER CHAPPED!
84	Travel goods, handbags and similar containers
85	FOOTHER
87	Professional, scientific and controlling instruments and
88	SPATATUS, R.C.S
_	Photographic apparatus, equipment and supplies and optical goods, n.e.s.; watches and slocks
89	Miscellaneous manufactured articles, n.e.s

The values obtained from this study will be presented always in thousands of the European money (000 ECU). Nevertheless, in order to see what it means in the Spanish money (PESETAS), let's observe the next correspondances' values table from 1977 to 1983.

	ECU = PESETAS													
	Years	I977	1978			1981	19 8 2	I%83						
1	I ECU = 'Pts	86.84	97.42	91.96	99.70	102.67	107 . 55	I27.33 (+)						

SOURCE:_EUROSTAT: Balance of Payments Global data 1971-1982

(+) EUROSTAT: Monthly External Trade Bulletin II-84

TAB III-2.

2. GLOBAL ANALYSIS OF THE INDUSTRIAL FOREIGN TRADE

The first step, will be to have a global idea about the industrial foreign trade. The analysis will consider the total results of the four sectors studied; starting from the exports, going to the imports and ending with the global balance; observing not only the results of the thousands of ECU's (TH.ECUs) values, but also taking I977 as base year.

Let's see first of all, the export side. During the period analysed there has been a constant increase of exports in TH.ECUs from 1977 (4364096) to 1983 (8562409). This global increase represent for 1983 (196.20) almost double with respect to 1977. Not any decrease is observed in intermediate years with the exception of 1978 (3899770) which implies 89.36, less than the index 100 of 1977. If now the relative movements from one year to another are evaluated then, there is a large increase from 1981 to 1982 (33.55); and then, from 1978 to 1979 and from 1980 to 1981 (TABS. III-6 & III-7).

On the <u>import</u> side the movement is in part, similar.

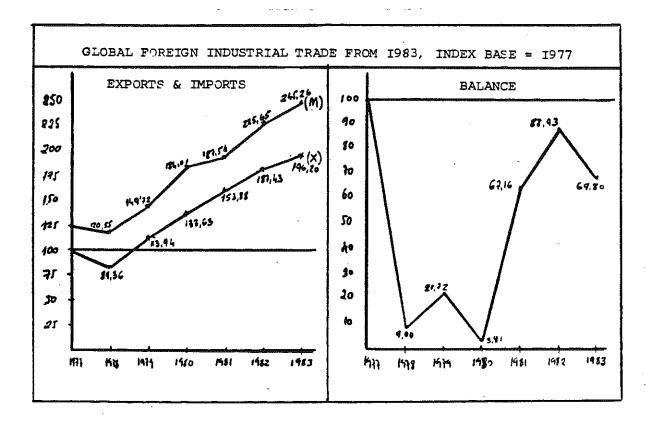
Again, a constant imprease in the whole period is establish.

The imports, from the Spanish industrial products to the EEC, have risen in TH.ECUs from 1977 (3143986) to 1983 (7710801).

This global increase applies now, for 1983 (245.26) which is almost an increase of 2 in a half times with respect to the the index of 1977. Putting now, again, the attention on the relative movements from one year to another, then, the first aspect to observe is that there is not any decrease in any year; and second that the greater movement up, was, again, from 1981 to 1982 (38.11) and then from 1979 to 1980 and from 1978 to 1979. The least increase was from 1980 to 1981 (TABs. III-8 & III-9).

Looking now at the balance it is possible to obtain a global conception of the process and to take out some previous and aggregated conclusions. First of all, all the results obtained are positive, which implies that always, the export side of industrial foreign trade was bigger than the import side. In other words, that always industrial foreign trade is unbalanced in favour of the EEC. Now, observing the values in TH. ECUs, in general, a global decrease, is shown from 1977 (1220110) to 1983 (851608); no of each year has obtained a greater balance value than that one observed in 1977; which means, secondly, that little by little this gap against Spanish industrial products is becoming smaller. Thirdly, the evolution of this balance has undergone important changes that have to be mentioned here. There are two different periods: the first period goes up until 1980, where the balance's decrease was below 25 with respect to the index of 1977; this implied that the Spanish industrial products' penetration was really big and almost reached the export side of the EEC. The second period is that after 1980, where again, especially in 1982 the EEC's export side has been recovered almost to the I977 levels (TABs. III-IO & III-II). The political situation of Spain in 1978 and 1981 could also be a contributing factor along with the economic ones, to the change of tendency. The next graphics, taking

1977 as a base, can give a clearer explanation of these already observed results.



GRAPH. III-I.

3. ANALYSIS OF THE INDUSTRIAL SECTORS (2)

When the focus passes from the global view to the more specific one, of the different sectors involved; the first point that attracts attention is that there is a ranking maintained for the whole period for the exports (7,6,5,8) and for the imports (7,6,8,5). This ranking is almost the same but in both cases there is a clear difference in TH.

⁽²⁾ Throughout this paragraph, the analysis will be done, for the exports from TABs. III-3 (percentages), III-6 (values TH.ECUs) and III-7 (index base 1977); for the imports from TABs. III-3 (percentages), III-8 (values TH.ECUs) and III-9 (index base 1977); and for the balance from tables III-10 (values TH.ECUs); III-II and GRAPH. III-2 (index base 1977).

ECUs for the industrial foreign trade for sectors 7 and 6 with respect to the other two; especially for the imports. In any case, a logical increase has been seen in all of them from 1977 to 1983. This division, two by two, can be observed, also, looking at the balance situation. Here there are two positive sectors (7 & 5) and two negative ones (6 & 8). Let's now see the analysis of each sector in a more specific way.

3.I. Chemicals and Related Products, n.e.s. (sector 5) (3)

On the export side, one general increase in TH.ECUs from 1977 (745483) to 1983 (1268737) has been maintained. This one represents in 1983, exactly 1.70 times more than in 1977. In any case, 1983 has the biggest increase. The only year which couldn't pass the I977's index level was I978 . There are oscillations in this evolution. Talking in relative terms, from year to year, the biggest increase has been produced from 1978 to 1979 and from 1980 to 1981. This sector represents, here, between I5% and I8% of the total; I978 (I8.34%) was the year where the weight of this sector was, curiously bigger; and I983 had the smallest (I4.82%) percentage (TAB. III-3). The import results show the situation to be quite similar. First of all, the TH. ECUs obtained have been considerably smaller from the general rise between 1977 (200266) and 1983 (607039). But, the difference is that here rhythms of growth are bigger than in the export case, because here the imports in 1983 are more than three times (303.12) the level of 1977. At the same time, this, represents the biggest increase of all of the sectors as will be seen later on. This continuous increase in Spanish industrial products going to the EEC is important to mention, although, still, it represents only half of the EEC exports'TH. ECUs. If, now, the relative increase throughout each year is considered, then the greater relative increase was from 1978 to 1979 (50.28) and from 1982 to 1983. In any case, the percentage of this sector with respect to the total is inbe-

LOCALOR.

⁽³⁾ n.e.s. = Not Elsewhere Specified or Included.

tween 6% and 8% more or less. I982 was the year with the greater percentage (8.05%) and the first years of this period had the smallest ones. In reality, although a big increased was experienced by the imports, in fact, this percentage remains still very small compared to the export side (TAB. III-3.). The balance of this sector is positive during the whole period. That means that there is a surplus for the EEC. Its movement is logically irregular, where I978 and I980 were below the I977 level. The results are greater since I98I, but not as much. Although the big increase in the balance was in I982 (I29.46) the big increase, relativelly speaking, was from I980 to I98I and from I98I to I982.

3.2. Manufactured Goods Classified Chiefly by Material (sector 6)

Let's see first of all the exports. Here the evolution is quite similar as in sector 5 but there are still some differences. There is also a general increase in TH.ECUs from I977 (I0I0679) to I983 (I726859); this increase represents in I983 (I70.86), approximatively the same as before for sector 5. There is, at the same time, another value in I978 below the I977 level but, the results in ECUs values are bigger now, especially in I982, which means that there is a little decrease in I983. In fact the biggest relative increase (38.38) came between I981 and I982, which is different as in the case of the previous sectors. In percentage terms, the exports, here are in between 20% and 24% more or less. I983 has the lowest percentage (20.17%) and I980 (23.56%) has the highest (TAB. III-3.).

Looking at the <u>imports</u>, the first point is that always the results in TH.ECUs are bigger than the export ones. There is a continuous increase from 1977 (II07972) to 1983 (2554490) in TH ECUs and 1983 shows 2.3 times more than 1977. Again the rhythms of growth are bigger than in the case of the exports. The biggest relative increase (39.44) was from 1981 to 1982 and secondly, from 1979 to 1980. Only from 1980

to I98I is a little decrease observed. The percentage is, obviously, greater than for the imports, between 33% and 37%. I978 (36.98%) is the year with the biggest percentage and I983 (33.13%) the year with the smallest (TAB.III-3).

The <u>balance</u> of this sector is the most negative one of all the sectors considered which means that is the sector where the Spanish industrial products penetration in the EEC is stronger. The deficit for the EEC has increased in TH.ECUs from 1977 (-97293) to 1983 (-827631). The biggest deficit with respect to 1977 is in 1983 (850.66), but the real increase in imports was especially in 1978, and then, in 1980 and in 1983.

3. 3. Machinery and Transport Equipment (sector 7)

This is the sector most important in TH.ECUs involved in its trade and in its percentage with respect to the total. In the exports part, this is the sector with higher rhythms of growth, especially from I981 until now. In I983 it is 2.16 times its value with respect to 1977. Only in 1978 (2004270) its value in TH.ECUs was lower than in 1977 (2197899); after that year, the increase is continuous until 1983 (4768068). Here, in this sector, the biggest relative increase was from 1981 to 1982 and from 1979 to 1980, like it was for the global exports. That is normal because it is the biggest sector and its values have a big influence in the general total values. Its percentage values with respect to the total were more than the 50%. I979 (49.31%) was the smallest in percentage; I983 (55.69%) was the biggest one. Here the tendency to increase is very strong and this sector is becoming more and more important (TAB. III-3).

This part of the imports had good growth rhythms and in 1983 (3548053) represented in TH.ECUs 2.69 times more than in 1977 (1314150). Only in 1981 (2524110) was the rhythm of relative growth slower. Again, its greater relative increase was, from 1981 to 1982 and from 1979 to 1980. The percentage

with respect to the total is also the biggest of the sectors but it does not reach 50%. I978 (40.I3%) was the smallest and I983 (46.0I%) was the greatest which implies that the tendency towards an increase is also very important (TAB.III-3).

Finally, the <u>balance</u> is that which has the biggest surplus on TH.ECUs of the all sectors. Here there are two different periods, again like in the global balance. Before I980 the surplus was smaller than in I977 (883749). From I98I the surplus in TH.ECUs pass the I977 level; while I983 (I2200I5) is I.38 times higher than I977.

3.4. Miscellaneous Manufactured Articles (sector 8)

This sector is a mixture of manufactured products with different origin and has more importance on the imports side than on the exports side. With respect to the exports, there is a constant rhythm of growth in TH.ECUs. Growth here was I.94 times more in I983 (798745) than in I977 (4I0035). Only in I978 (38I584) the results were lower, as was usual in the other three sectors. Its percentage level is always around I0% with I983 (9.33%) being the lowest and I980 (9.97%) the highest one (TAB.III-3).

In imports its constant rhythm of growth has been greater than in the exports but only until 1981. In TH.ECUs, 1983 (1001219) represented only I.91 times more than in 1977 (521598). Its percentage also has been bigger, around 16% until 1979 and around 13% afterwards. 1978 (16.59%) was the biggest and 1983 (12.98) was the smallest (TAB.III-3).

This sector has a negative <u>balance</u> in TH.ECUs from 1977 (-III563) to 1983 (-202474). Only 1978, and especially 1979, have a deficit more than 2 times that of 1977. From 1979 the deficit was smaller but always greater than at the beginning of the period.

3.5. Some More Remarks

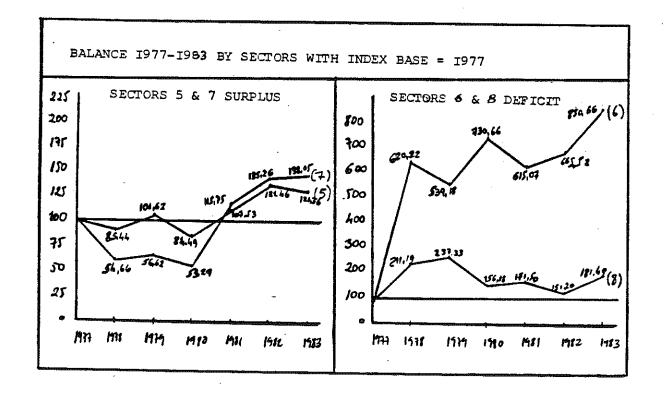
After this general analysis on the sectors, some further considerations can be observed:

- Industrial foreign trade between the EEC and Spain is done, mainly in sector 7. This sector-represents more than 50% of the exports and more than 40% of the imports. That implies than the EEC concentrates on its exports in this sector, whereas the Spanish industrial penetration is more diversified also towards sectors 6 and 8
- In exports, sector 7, has the greatest growth with respect to 1977 but in imports it is sector 5 which has the greatest growth with respect to 1977. But looking at the balance, the greatest difference with respect to 1977 was for the deficit values of sector 6
- Sectors 5 and 8, have the same percentage with respect to the total (between IO% and 20%) but depending on whether we refer to the exports or to the imports
- The influence of Spanish industrial products in sector 8 is quite big; although lately it is decreasing. In sector 5 its situation is not so good, although its position is becoming better little by little.
- In any case, the general tendency observed for Spanish industrial products is to adapt themselves to the EEC's export evolution, increasing their levels in sectors 7 and 5 and decreasing them in sectors 6 and 8, although still very slowly.

In order to understand better everything covered so far about these industrial sectors, let's now see in TAB.III-3. their percentages with respect to the total; and in GRAPH. III-2. their global evolution:

	PERC	ENTAG	E BY	SECT	ORS							···		, <u>.</u>	
Se c		EXPOF	TS	·				500		IMPOR	TS				
WUT-DOM	1477	1978	1979	1980	1981	1982	1983	8	1977	1978	1979	1980	1981	1982	1983
Total	100	100	100	100	100	100	100	Total	100	100	100	/00	100	100	100
5	17.08	18,34	18.18	14,99	15,80	14,98	14,92	5	6.37	6.58	7,44	7.15	8,05	7.32	7,87
6	23.16	20,47	22,91	23,5%	21.79	श्राध	29.17	6	35,24	36,98	35,35	36,04	34,97	35,22	33,13
7	50,36	51,39	49,31	51,48	52,81	52.78	55,69	7	41,80	4013	41,46	43,75	42,80	44,00	46,01
8	1,40	9,78	9.57	9,97	9,57	9,59	4,33	8	16,59	16,78	15,74	13,06	14,15	13,43	12,98

TAB. III-3.



GRAPH. III-2.

4. ANALYSIS OF THE MOST SIGNIFICANT DIVISIONS

The analysis of the divisions is going to be done at different levels. First of all, the intention is to see in which divisions of each sector trade is made; in order to see if there is or there is not so much difference in the exports and in the imports. Secondly, because, the weight of each sector is different, the idea will be to make a list with the most and least representative divisions considering all of them together. And thirdly we shall observe which are the most important ones on a general level for the purpose of doing a separate analysis (4).

- 4.I. Chemicals and Related Products n.e.s. (sector 5)
- 4.I.I. <u>Organic Chemical</u> (div.51), is the division most important for exports and for imports during the whole period. In <u>exports</u> it has increased in TH.ECUS I.37 times more in I983 (372683) than in I977 (27I484). It represents between 29.37% (I983) and 38.72% (I978) with respect to its own sector 5. This percentage is decreasing little by little. Its weight with respect to global exports is between 4.35% (I983) and 7.IO% (I978). In <u>imports</u> its increase in TH.ECUS is one of the biggest in this sector, and is 3.32 times more in I983 (I92436) than it was in I977 (57792). It represents between 28.85% (I977) and 33.40% (I982). sector 5; and only less than 3% with respect to the total imports. Its <u>balance</u> is always with surplus, although only in I979 is it bigger than in I977.

⁽⁴⁾ Throughout this paragraph, the analysis will be done for the exports from TABs.III-4 (percentages), III-5 (five most important divisions), III-6 (values TH.ECUs) and III-7 (index base I977); for the imports from TABs. III-4 (percentages), III-5 (five most important divisions), III-8 (values TH.ECUs), and III-9 (index base I977); and for the balance from tables III-IO (values TH.ECUs) and III-II (index base I977).

- 4.I.2. Artificial Resins and Plastic Materials (div.58)... is the second division in importance for exports and also for imports during the whole period. In exports its increase in TH. ECUs is I.97 times more in I983 (296525) than in I977 (I50309). In percentage this division represents between I7.64% (I978) and 23.37% (I983); and is less than 4% of global exports. With respect to the imports its increase in TH. ECUs is the biggest of this sector and it is 4.22 times more in I983 (90230) than in I977 (2I343). In percentage the result is from Io.65% (I977) to I6% (I979) with respect to the chemical sector and less than 2% with respect to the total imports. Its balance is always with surplus and only from I980 is it above the I977 results.
- 4.I.3. Explosives (div. 57)...and Fertilizers (div. 56)...are less important divisions for exports and for imports especially explosives and they signify less than I% of the total of the chemical sector.
- 4.2. Manufactured Goods Classified Chiefly by Material (sector 6)
- Iron and Steel (div.67), is the division most important for exports and for imports during the whole period. The distance of this division from the rest is quite considerable and in fact, is also one of the biggest with respect to the four sectors. In exports its increase in TH.ECUs is I.52 times more in I983 (576362) than in I977 (376902). That means, in percentage terms, from 31.75% (1978) to 40.37% (1982) with respect to sector 6 and around 6% and 9% with respect to the four sectors. In imports, the results represent in TH. ECUs I.89 times more in I983 (665I40) than in 1977 (351673). In 1982 these values were, even higher. In percentage terms, this division represents an increase from 21.62% (1981) to 34.95% (1978) with respect to the manufactured sector and between 7% and I3% with respect to the total of imports of the four sectors. The balance has surplus in 1977, 1981, and 1982. In the rest of the years it has a deficit.

- 4.2.2. Manufactures of metal n.e.s. (div.69), can be considered the second most important division for exports (but only from I980 to I983) and the third one for the imports. Until I980, in exports, non-metallic mineral manufactures n.e.s. (div 66) was the second one, and in imports the second one was textile yarn (div.65)...,until I979, and then division 68. In any case the weight of division 69 was far away from iron and steel. In exports their percentages were inincreasing from I2.84%(I983) to I5.0I% (I978) with respect to the manufacturing sector and only 238354 in TH.ECUs in I983. In imports its percentage was even smaller; from Io.86% (in I983) to I3.I9% (in I977). The TH ECUs obtained in I983 (277448) were bigger. This division is in exports less than 4% and in imports less than 5% with respect to the sector's total results. It has a deficit balance all the time.
- 4.2.3. Cork and Wood Manufactures (div 63)..., is the division least important in imports and, especially, in exports. On the other hand, leather (div.6I)... is the second least important division in exports but in imports this position is occupied by paper, paperboard (div.64)...
- 4.3. Machinery and Transport Equipment (sector 7)
- 4.3.I. Road Vehicles (div.78)..., is clearly the division most important in this sector not only for exports but for imports. Its values are very far from the rest and it is even the division most important in the four sectors. In the export part its results in TH.ECUs are 3.8I times more in 1983 (1659444) than in 1977 (434759). That means in percentage terms from 19.78% (1977) to 34.80% (1983) with respect to sector 7 and between 9% and 20% with respect to the global exports. Its importance then, is increasing all the time. On the other hand, with respect to the imports its results in TH.ECUs were 3.19 times more in 1983 (2269686) with respect to 1977 (710742). Its importance is increasing with time in percentage terms from 54.08% (1977) to 63.96% (1983) with respect to the total sector 7 and from 22.61% to 29.44%

with respect to the global four sectors. It has a deficit balance although the balance of sector 7 is positive.

- 4.3.2. Machinery Specialized for Particular Industries (div.72) and General Industrial Machinery and Equipment (div.74)..., are both the second most important ones in exports (division 72 from 1977 to 1979 and division 74 from 1980 to 1983). Both of them have similar importance in percentage terms: between IO% and 20% with respect to its own sector. This percentage in both cases is decreasing throughout the whole period. It doesn't matter which one occupies the second position although until 1979 the percentages are a little higher in favour of division 72. The rhythms of growth in TH. ECUs for division 74, which increased I.55 times more in 1983 (586057) than in 1977, (377589) are a little higher than division 72 which represents only I.22 times more in 1983 (515114) than in 1977 (420948). If now the 4 sectors are considered then both divisions signify between 5% and 10% of the total exports. With respect to the imports this, changes. In fact their position is not so significant, representing only between 3% and 6% (div.72) and between 6%and 8% (div. 74) with respect their own sector but only until 1981 inclusive. Their values in TH. ECUs are also smaller, and, for this reason, there is always a surplus in the balance; this surplus for division 72 is the highest of the sector and for division 74 it is the second highest; although for division 72 its surplus is lower than from 1977 until 1981 inclusive; and for division 74 it is lower than 1977's surplus until 1980.
- 4.3.3. Electrical Machinery, Apparatus and Appliances n.e.s. (div.77)..., is the second most important division for imports. Their values in percentage with respect to the total of sector 7 are around 10%. This percentage is maintained through the whole period, but observing its percentage values with respect to the total of the four sectors, this is around 5%. Its growth in TH.ECUs is 2.5I times more in 1983 (362820) than in 1977 (I4433I). Looking at exports this division is

not so well placed. In any case, its percentage with respect to the total of sector 7 is even higher, between II.43% (1983) and I6.07% (1979), although it is decreasing with time. On the other hand, their rhythms of growth are smaller: 1983 (545022) represents I.73 times more in TH.ECUs than I977 (3I3422). Because of that, this division has always surplus balance and only in I978 and I98I were their level below I977's levels.

- 4.3.4. Other Transport Equipment (div.79) and Telecommunications and Sound Recording (div.76)...Division 79 is the least important one for exports. It increases especially in I981 and in I982 but goes down in I983 to 89782 (in TH.ECUs). The second least important is metalworking machinery (div.73). With respect to imports, telecommunication (div.76)...has the smallest values in TH.ECUs: 43II8 in I983. After this one, division 79 (until I981) and metalworking machinery (div.73) (after I981) are second smallest ones in their results.
- 4.4. Miscellaneous Manufactured Articles (sector 8)
- 4.4.I. Miscellaneous Manufactured Articles n.e.s. (div.89), is the most important division looking on the exports side. Its percentage with respect to sector 8 is between 29.52% (I977) and 33.82% (I980). This percentage is estabilised during the whole period. As is already known, the weight of this sector is not so great considering the total results; that's why this division represents less than 4% with respect to total exports. Their rhythms of growth are quite good and signify in TH. ECUs 2.22 times more in 1983 (269502) than in 1977 (121079). Making the same analysis for imports it is observed that, here, this division is now the second most important in the sector, but its percentage with respect to sector 8, is a little lower, between 27% and 30%. Even their rhythms of growth in TH. ECUs are a little lower just. 2.02 times more in 1983 (283205) than in 1977 (139836). Its percentage with respect to total imports is also very small

(around 5%). In any case its <u>balance</u> always has a deficit; only in I980 and in I983 are their negative values are below I977.

- 4.4.2. Footwear (div.85), is included here, because this division is the most important one on import side. Its percentage with respect to the total of the sector 8 is similar to division 89, going from 28.47% in 1978 to 31.10% in 1981 which is quite significative. Again, its weight with respect to total imports is less than 5% and even is decreasing with time. On the other hand, its growth in TH.ECUs is exactly two times more in 1983 (305075) than in 1977 (152190). If now, exports are observed, the situation is completely different because its percentage with respect to sector 8, decreases enormously just between I.13% (1977) and I.69% (1979). This affects their weights with respect to total exports; no more than 0.20%, although it is increasing with time. Even if its rise in TH.ECUs is 2.89 times more in 1983 (13497) than in 1977 (4666) this quantity is very small. For this reason, this division occupies here the last second position. Obviously, its balance has a big deficit; and it is increasing all the time, having I.97 times more in I983 than in I977
- and Apparatus n e.s. (div 87), has the peculiarity of being the second most important division on the export side. Its situation is quite similar to the previous studied division 85, but just the opposite. In exports it has a percentage between 24.89% (1979) and 30.05% (1983) with respect to the total of sector 7. On the other hand, its percentage with respect to total exports is less than 3%. Its rise in TH.ECUS is 2.17 times more in 1983 (240174) than in 1977 (110271). This situation changes completly in imports. Here its percentage with respect to sector 8 is between 2.34% (1977) and 4.06% (1981). Its percentage, looking at total imports, is really ridiculous, just less than 0.50%, but its rise in TH.ECUS is 3.11 times more in 1983 (38102) than in 1977 (12227). In any case, these results are quite small, and for

this reason its <u>balance</u> is with surplus, although in 1978 is below 1977.

4.4.I. Travel Goods, Handbags and Similar Containers (div.83), is the division least important for exports and also for imports (but here only from 1980). In exports it represents, in TH.ECUs in 1983 (5816) less than the same year (12733) for imports. For this reason it has a deficit balance, but only in 1979 their negative values are above those of 1977.

4.5. Some More Remarks

Throughout all these comments made for the most characteristics divisions inside each sector, some special peculiarities could be noted.

- It is curious to observe the exact coincidence, in <u>sector 5</u> of the divisions, looking at the import and at the export side. The industrial foreign trade between the EEC and Spain is done mostly in organic chemicals and in artificial resins and plastic materials. Both of these represent more than 50% of the trade. Looking at other divisions are interesting in order to appreciate the low trade results for the inorganic chemicals, for the pharmaceutical products, and for the fertilizers, especially for Spain, although the fertilizers balance is negative for the EEC.
- In sector 6, the most interesting aspect to mention is the importance of iron and steel with respect to the rest, on the export and on the import side. Even this division represents, alone, between 30% and 40% of its sector and more than 10% of the total results of all the sectors. On the other hand, its balance is not sloping either to the EEC or to Spain. Paradoxically, this division represents one area in which there is crisis and also restructuring problems in the whole of Europe. Here, in this sector the most of the products have a deficit balance for the Community.

- The situation is even more interesting in sector 7.Here road vehicles alone occupy most of the industrial foreign trade for the sector, especially on the import side where it is between 50% and 60%. This represents at the same time, between 20% and 30% of the all imports. It is curious to observe this deficit in a surplus balance sector. In any case this is another product with some problems for Europe with respect to the USA and Japan. Comparing the remaining sectors, the trade in each division of this sector is very good, but looking only at the sector itself two things are observed: first of all, the trade is insignificant in divisions representing new technologies; and secondly, the Spanish gap in that field is considerable because telecommunications is the last one on the import side and automatic data processing equipment is not far behind, although it is showing a tendency for continuously increasing. On the other hand, the most positive balance of this group is machinery specialized for particular industries.
- The most characteristic aspect in sector8 is the importance of the odds and ends division 89. Spain especially gives footwear to the EEC; but again a scientific gap is observed in industrial foreign trade with the EEC with respect to professional, scientific, photographic, and optical apparatus (divs.87 and 88) which are the two divisions with more surplus balance of this sector.

In the next TAB.III-4, is presented, the total evolution, in percentage with respect to its own sector of each representative division analysed until now. These are the most important divisions inside each sector. This analysis gives an approximate idea about which divisions could stand between the first ones considering all of them. TAB.III-5, shows a ranking of the five most representative divisions in each year. In this table appears clearly that between the 5 most important divisions; four of them belong to sector 7 (78,74, 77 and 72) especially on the exports side. On the imports side only 78, and 77 have influence, because there the weight

of sector 6 is stronger, especially through divisions, 65, 68, and above all, division 67 which was even very important in the export part

															1
	PERC	ENT AG	E OF	THE	MOST	IMPRO	RT ANT	DIV	ISION	IS					
	EXPO	RTS .						IMPORTS							
Si OF	1977	1978	1919	1980	1981	1982	1983	Divi-	1917	1978	1979	1980	1981	1982	1983
TOTAL 5	100	100	(00)	100	100	100	100	Toni 5	100	100	100	100	100	100	100
57	36.41	38,72	37,96	33.12	33,08	30,69	29,37	51	28,85	39.83	32,57	30,49	3459	33,40	31,70
58	20.16	17,64	19.64	20,88	20,33	22,12	23,37				16,00	[;	ł		14.86
TOTAL 6	100	100	100	100	100	100	100	TOTAL	100	100		100		100	100
67	37,29	34,75	37,25	37,64	35,34	40,37	33,37	67	31,74	34.95	3410	2630	21,62	29,07	26,03
69	12,84	15,01	13,55	14.58	14,52	13.35	13.80	69	13.14		12,03			į.	
TOTAL 7	100	100	100	190	100	100	100	TOTAL T	100	100		100		100	100
72	19,15	17,33	16,32	15,33	13.58	12,91	10,80	72	5,47	6,18	6,31	5.44	5,57	4,28	3,21
74	17,17	16.42	15.54	15,63	14,56	13,47	12,29	74	7,93	7,62	1,79	7,48	7,80	6.99	626
77	14,26	18,16	16,07	14.48	12,48	12.28	11.43	77	10.98	10,17	10,58	10,18	10,86	10.64	10,22
78	19.78	2215	23,49	26,79	1421	31.30	34,80.	78	54,08	56.84	57.61	60.02	56,00	51.86	63,96
Total 8	100	100	100	100	100	100	100	TOTAL	100	100	100	100	100	100	100
85	1,13	1,29	1.69	1.29	1.38	147	1-68	85	29,17	28,47	29,48	31,03	31,10	29.85	30.47
87	26.89	27,30	24.89	25,77	28.59	30.00	30.06	87	2,34	2,57	2,72	3.32			3,80
89	29,59	32,28	32.95	3 3. 1 2	32.12	32.40	33,74	89	X20	28,37	27,58	27,92	27,12	29,49	28,28

TAB.III-4.

	RANK 1	ing of	THE	MOST	IMP	RTAN	DIV	ISION	S(IN	CODE	S)		
EXPORTS							IMPOR	TS					
1977	1978	1979	1980	1981	1982	1983	1977	1978	1979	1980	1981	1982	P183
78	78	78	78	78	78	78	78	78	78	78	78	78	78
72	72	67	67	67	67	74	67	67	67	67	67	67	67
74	74	72	74	74	74	67	85	65	85	68	77	77	77
67	77.	77	72	72	72	37	65	85	65	77	68	69	68
77	51	74	77	77	77	71	69	89	77	69	85	85	65

	1936 1956 1957 1958
	1982 12255700 1745427 176531 176531 186912 1
AND TIME ECU)	1981 551184 551184 682184 1146.37 1146.37 1146.37 1146.37 1146.37 1158.52 1158.52 1158.52 1158.52 1158.52 1158.52 1158.52 1167.31 1167
BY PRODUCT S TO SPAIN ALUES (000	1980 5841723 2845087 5845087 5845087 5845087 187508
EXPORT EURO IO UNITS = V	4979 497230 / 904343 34,3370 / 65489 63,41370 / 63,41370 / 63,41370 / 63,41370 / 63,41370 / 63,41370 / 63,41370 / 64,420 / 64,420 / 64,410 / 64,410 / 64,410 / 64,410 / 64,46 / 65,4410 / 64,410 / 64,410 / 64,46 / 65,4410 / 64,
	389 24,524,63 27,524,63 27,524,63 27,520 27,530
RESIME 4	1977 4364096 2755483 2755483 610808 610808 610808 610808 155568 155568 157568 157568 157560 133332 11115 1110999 11110948 11110948 1110948 1110948 1110948 1110948 1110948 111095 1110
STICAL R	U EUROSTAT
STATIS	S THO STAN AND STAN A

				EUR10	S TO	SPAIN		
STATISTICAL REG	INE	4			UNITS = VAL	INDEX BASE=1977		
SITC		1977	1978	1979	1980	1981	1982	198
TMDPRUD #551255355555555555555555555555555555555		100.00 100.00	89.36 95.94 102.64 102.59 102.59 103.58 104.78 107.01	113.94 121.31 126.48 107.31 131.88 128.74 307.42 118.22 123.28 112.36 129.45 134.73 110.09 110.78 111.57 110.09 111.57 111.57 111.57 111.57 111.57 111.57 112.34 112.34 112.35 114.48 125.78 132.55 174.37 116.48 127.42 127.42 128.78 139.42 129.45 119.01 111.57 110.99 111.57 111.57 112.36 112.37 113.37 114.37 115.37 116.48 117.37	133.43 117.25 104.66 101.35 112.787 150.38 363.95 121.48 135.96 121.48 135.96 135.96 146.25 146.25 136.32 146.25 136.32 146.25 137.32 144.93 124.49 124.93 125.93 126.93 127.9	153.88 142.38 134.54 149.36 136.89 136.89 136.30 332.75 140.69 143.61 169.40 179.44 1201.26 128.99 185.30 118.88 137.40 128.99 185.30 119.38 119.38 119.38 119.38 119.39 119.39 119.33 1	187.43 187.442 187.442 164.458 163.455 163.455 163.455 163.4718 163.4718 163.4718 170.003 1	1964.2.8 177.7.11344.0.6 1137.7.7.8 1642.8 1137.7.7.8 1142.8 1142.8 1142.9 1142.9 1142.9 1142.9 1142.9 1142.9 1142.9 1143

TAB. III-7.

TAB. III	40
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	1983 77108 1902430 4027039 4027039 727787 727787 727787 727787 727787 727787 727787 727787 727787 727787 727788
	709 1982 173652
AND TIME PAIN ECU)	289 1 19 8 1 15 15 15 15 15 15 15 15 15 15 15 15 1
BY PRCDUCT AND S FROM SPAII VALUES (000ECU	1980 5785219 648952 12345219 548968 26173 34870 34870 34870 1441 64412 66173 10949 10949 11949 119453 119453 11965
IMPORTS EURO 10 UNITS =	1979 330323 114108 3313122 23667257 236673 236673 236673 236673 26673 26673 26673 26673 26673 26673 26673 26772 26773 27
	1978 2,496,23 2,496,23 2,496,23 2,496,23 2,144,23 2,144,23 2,144,23 2,144,23 2,144,23 2,144,23 2,144,23 2,124,2
EGIME 4	1977 3143986 57,13986 57,13986 14858 21,1647 17,154
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STATISTICAL	で は は は は は は は は は は は は は は は は は は は

STATISTICAL	REGIAE	4		EUR10	S FROM	INDEX BASE=1977		
SIIC	,	1977	1978	1979	1980	1981	1982	19
INDPROD 551 552 554 5555 666 666 666 667 689 770 777778 801 888 887 888	E .	100.00 100.00	120.55 124.56 123.16 123.16 126.93 110.34 125.21 136.33 142.87 126.53 141.87 126.53 141.87 126.53 118.16 139.63 139.63 118.76 119.76 119.76 119.77 115.76 1122.34 117.73 1	149.72 174.92 177.45 197.45 167.42 167.42 167.42 167.42 167.42 167.43 16	184.01 206.456 218.466 355.388 176.185 160.889 202.100 202.100 202.100 220.457 188.18 0.005 175.18 167.50 147.50 147.50 147.50 147.50 147.50 147.50 147.61 155.446 168.46 173.366 173.	187.54 237.26 237.76 259.77 267.14 267.14 277.76 27	225.45 390.495 390.495 240.	245 303 332 258 319 221 222 225 2275 230 297 299 336 217 2189 452 189 452 267 2189 213 227 2319 247 213 247 213 247 213 247 213 247 213 247 213 247 213 247 213 247 2128 213 247 2128 213 247 2128 2128 2128 2129

	1983 1983 180247 411130 1802478 1802478 1802478 188339 188339 198339 198339 198339 107478 1077739
٠.	1982 2025/9 2025
AND TIME SPAIN ECU)	1981 2086284 20605524 15686284 156864 156864 156886 156866 1672531 167
BY PRODUCT A S WITH &	1.650435 1.650435 1.650435 1.650435 1.650435 1.67411 1.67411 1.67411 1.67411 1.67411 1.67411 1.67535 1.67414 1.67535 1.67414 1
BALANCE EURO IO UNITS = V	1979 265050 2554031 2554031 2554031 2554031 2554031 2554031 255655 121629 121629 121629 121629 121629 256690 157167 2566900 2566900 2566900 2566900 2566900 2566900 2566900 2566900 25669000 25669000 2566900000000000000000000000000000000000
	1978 286858 286858 286878 286878 286878 28687 28687 28687 28688 28687 286888 28688 2
₹*	1977 2545210 2545211 136444 62036 62036 62036 62036 62036 62031 62036 62031 63324 63324 63324 6458 6458 6458 6458 6458 6458 6415 6415 6415 6415 6415 6415 6415 6415
STICAL REGIME	ELIROSTAT -
STATST	0 140 140 140 140 140 140 140 140 140 140

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			BALANCE B	Y PRODUCT AND T				
STATISTICAL	REGIA	E 4	•	EUR10	HTIV 2			
SITC		1977	1978	1979	1980	INDEX BASE=1977 1981	1982	4007
INDPROD 5515555555555555555555555555555555555	U	100.00 100.00	93.63 93.63 93.63 842.05 94.53 91.53 91.53 102.93 102.93 102.93 103.13 1259.63 103	21.62 107.29 107.29 107.29 118.64 60.29 14.67 183.64 34.99 183.79 114.07 539.18 127.33 1373.39 137.33 1373.39 14.79 14.79 14.79 14.79 14.79 14.79 179.08 179	3.84 3.449 3.449 7-7-79 84.522 95.375 198.466 198.49 1	67.16 107.53 94.09 60.86 102.68 84.38 101.64	88.93- 129.46 94.80 137.52 125.27 115.62 121.76 98.82 315.34 152.87 184.01 665.52 8.00 299.63 201.72 1990.50 230.00 230.00 282.88 -125.21	1983 69.80 121.356 84.351 127.925 116.797 1156.06 159.96 188.41 225.16 286.89 188.41 225.16 286.89 188.41 225.18 238.54 25.18 238.54 25.18 25.18 25.18 25.18 25.18 26.89 27.75 286.89 28
SOURCE: EURO	STAT	SIENA						

5. A MORE SEPARATED ANALYSIS OF SOME DIVISIONS

This is the last step that is going to be taken with respect to industrial foreign trade relations between Spain and the EEC considered as a whole. Here a separated analysis to the groups'level will be made. Only the most representative divisions will be taken into consideration. There are two divisions, explosives and pyrothecnic products (div.57) and travel goods (div. 83)... which have obtained the worst results in exports and in imports. They won't be studied here, because of their small separated structure. Moreover, the divisions analysed here were two others: 77 and 72, which also occupied good positions although not in so clear a way as divisions 78 and 67, the main objective of this part of of the study. In the previous results a great part of the trade was shown to be made between these divisions. Now the intention is to see if trade remains, still, in one product or, on the contrary if there is a greater interchange of products and trade is more diversified among several groups. Let us see these divisions in a ranking way (5).

⁽⁵⁾ Throughout this paragraph, the analysis will be done for the exports from TABs. III-I3. and III-I6. (percentages); III-I4. (five most important groups). III-I5. (values in TH.ECUs) and III-I7. (index base I977); for the imports from TABs. III-I3. and III-I9. (percentages) III-I4 (five most important groups), III-I8. (values in TH.ECUs) and III-20. (index base I977).

	TION SCHEME OF THE SITC REV 2
DIVIDON di	
	DIVISION 78. POAD VEHICLES (INCLUDING AIR-CUSHION VEHICLES)
781	Passenger motor cars (other than public-service type vehicles), including vehicles designed for the transport of both passengers and goods
783	Mater whiches for the transport of goods or materials and special purpose mater whiches
783	Read motor wehicles, A.s.s.
784	Parts and accessories, n.e.s. of the sotor vehicles falling within heading 722, 781, 782 or 78)
785	K-tercycles, motor accoters and ether cycles, meterised and non-motorised; invalid carriages
786	Trailers and other vehicles, not motorized, n.c.s. and specially designed and equipped transport containers
	DIVISION 67. IRON AND STEEL
671	Pig-iron, spiegeleisen, sponge iron, iron or steel powders and shot, and ferro-alloys
672	Ingots and other primary forms, of iron or steel
673	Iron and steel bars, rods, angles, shapes and sections (including sheet piling)
674	Universals, picks and sheets, of iron or steel
675	Hoop and strip, of iron or steel, hot-rolled or cold-rolled
6 76	Rails and railway track construction material, of iron or steel
677	Iron or steel wire (excluding wire rod), whether or not seated. But not insulated
678	Tubes, pipes and fittings, of iron or steel
679	Iron and sweel castings, forgings and stampings, in the rough state, n.c.s.
-	DIVIDION 74. GENERAL INDUSTRIAL MACHINERY AND ROUTPYLIST, N.E.S., AND MACHINE PARTS, N.E.S.
741	Heating and cooling equipment and parts thereof, n.e.s.
742	Pumps (including motor and turbo pumps) for liquids, whether or not fitted with measuring devices; liquid elevators of bucket, chain, screw, band and similar kinds; parts, h.e.s. of much pumps and liquid elevators
743	Pumps (other than pumps for liquids) and compressors; fans and blowers; centrifuges; -filtering and purifying apparatus; and parts thereof, n.e.s.
744	Mechanical handling equipment, and parts thereof, five.s.
745	other non-electrical machinery, tools and mechanical apparatus, and parts thereof, n.e.s.
749	Non-electric parts and accessories of machinery, n.e.s.

SOURCE: United Nations New York 1975.

- 5.I. Road Vehicles (Div.78)...
- 5.I.I. Parts and Accesories n.e.s. of the Motor Vehicles (group 784)..., is the group with a greater result for the division in the exports part. Just looking at its percentage with respect to total exports, this is between 7% and 13% which is almost the entire percentage of division 78. If now its percentage with respect division 78 is observed, then the situation is more clear; this one is between 62.09% (1981) and 84.97% (1978). Its growth in TH.ECUs represents 3.39 times more in 1983 (II24082) than in 1977 (330881). In any case, passenger motor cars (gr.781)..., is the group with the biggest increase during the period in the whole of division 78. If now the imports side is observed for this group, then, the first particularity is that this group is in the second position and it represents a percentage less than 20% with respect to division 78. Its rhythm of grouth in TH.ECUs is still very good and is even bigger than for exports; it is exactly 3.59 times more in I983 (426874) than in I977 (II8892). In any case its percentage with respect total imports is between 3% and 6%. The balance has a big surplus especially in the last years.
- 5.I.2. Passenger Motor Cars (gr.78I)... is the first group in imports it is just the opposite to the previous group already analysed. Here its percentage with respect to division 78 is between 72.65% (I982) and 78.55% (I977) which implies, again, that almost all imports from Spain of this division come from this group. With respect to total imports it represents I7% and 22% respectively. This implies in TH.ECUS an increase of 3.I5 times more in I983 (I758932) than in I977 (558353). This increase is good, but the best of this division is for motor vehicles for the transports of goods (gr.782)... which increased more than IO times with respect to I977 in some years, but its values are still quite small. On export side, this group is second; obviously their percentage are now smaller: between 9.28% (I978) and 30.86% (I98I) with respect to division 78 and 5% maximum with res-

pect to total exports. The important aspect is that their levels of growth in TH.ECUs are double that of the imports, involving 6.05 times more in I983 (429100) than in I977 (70819). In any case, the <u>balance</u> represents an enormous deficit for the EEC.

- 5.I.3. Road Motor Vehicles n.e.s. (gr.783) and Trailers and other vehicles (gr.786)... Both groups represent the minimum results of industrial foreign trade between the EEC and Spain in this division. Only in the last two years have the exports increased some, so that they could pass IO million of ECU. In imports I983 represented a year of decline. In general, after groups 78I and 784 the rest of the groups are really very far away, not only in exports but also in imports.
- 5.2. Iron and Steel (Div.67)
- 5.2.I. Universal, Plates and Sheets of Iron or Steel (gr.674) and Ingots and Other Primary Forms of Iron or Steel (gr.672): These divide between themselves the right to be the first in exports. In reality the results are greater for group 674 but from I979 until I982 the results are higher for group 672. Their percentages with respect to the division 67 are similar: group 674 represents between 28.47% (I981) and 42.45% (1977); and group 672 is between 23.50% (1977) and 46.15% (1982). In any case, its percentage with respect to total exports is lower than 5% in both cases. One thing is clear, that the rhythms of growth in TH.ECUs are higher for group 672. It grew 2.13 times more in 1983 (189280) than in 1977 (88605). The opposite is true for group 674 where the figures show only I.42 times more in I983 (227873) than in I977 (I600I4); and with the peculiarity that until I982 the results obtained were below 1977. The situation changes completly for imports. Here the situation of group 674 is dominant with respect to 672 (except in 1981 and in 1982) and in fact is the second group in importance. This group represents in percentage with respect to its own division between

17.01% (1982) and 24.82% (1978), whereas for group 672 it was only around 20%. This group (672) had a peculiarity big increase in 1982. Looking at its growth in TH.ECUs, group 674 increased 2.15 times more in 1983 (155780) than in 1977 (72171); and group 672 only 2.07 times more during the same period. Only in 1981 and 1982 were their results above those of group 674. In both cases we have a surplus balance (exception in 1978).

- Iron and Steel Bars, Rods, Angles, Shapes and Sections (gr. 673) ... is the group, above all, representative of the imports side, being in the first position during the whole period; with a relatively big distance from the other two groups, 674 and 672. Its percentage with respect to its own division, is also representative; between 34.59% in 1979 and 46.46% in 1977; but with respect to the total imports it is no more than 5%. This group represents in TH. ECUs an increase of I.75 times more in 1983 (286759) than in 1977 (163409). But, in any case, it is insignificant, because there are other groups like 676, it has more than I6 times, or 675 with more than 5 times or 679 with more than 4 times more at the end of the period than at the beginning. In exports, this group loses its influence and only in 1981 does it present more than IO% with respect to its own division. Its rise in TH. ECUs is not so big, just I.3I times more in I983 (44850) than in 1977 (34104). In any case, obviously, there is a big deficit balance for the EEC throughout the whole period.
- 5.2.3. Rails and Railway Track (gr.676)...and Iron and Steel Castings (gr.679)...are the two groups of less importance for this ranking considered, not only on for exports but also for imports in this division. Their percentages with respect to total exports and imports are less than 0.20%. Group 679, shows a good increase in its trade from 1980, but in any case its results don't represent more than 7 million of ECU in any of the years; for group 676 its situation is even worst: it has decreased for the exports in the last two years. For its imports, its increase is not important with the exception of

- 1983. In any case, never could it reach in its trade more than 2.5 million of ECU.
- 5.3. General Industrial Machinery and Equipment n.e.s. (Div. 74)...

Although this division is not so important as the other two, 78 and 67, let's talk a little about this division 74 because its special role played on the export side.

- 5.3. I. Non-Electric Parts and Accesories of Machinery n e.s. (gr. 749). The situation here is very clear. This group has the greatest importance in the division not only for exports but also for imports. Observing exports, this group representation sents between 31.59% (1983) and 35.39% (1978) of its division which gives an approximative idea about its weight. In any case, it is less than 3% with respect total exports. In TH. ECUs the increase is I.5 times more in 1983 (185179) than in 1977 (123373), representing one of the smallest levels of growth. On the import side, its percentage with respect to its sector is quite similar: between 28.58% (1977) and 35.25% (1981). But in that case, it only represents around 1% of total imports. In TH. ECUs its rise was 2.41 times more in 1983 (71997) than in 1977 (29811) which is better than for exports. Its results are still very far away from the exports; and for this reason, this group has a global surplus balance during the whole period.
- 5.3.2. With respect to Pumps (Other than Pumps for Liquids) and Compressors (gr.743)... this group is the second most important one, especially for imports. Looking at imports, first of all, a percentage of between 2I.93% (I983) and 27.33% (I979) is shown with respect to its own division. This is not even I% with respect to total imports. In TH.ECUs its increase was I.7I in I983 (487I6) with respect to I977 (284I3). On the exports side, it has lower percentages with respect to division 74 (between I3% and I8%) and it has even lower results in I978 and I979 than in I977. From I978 to I98I,

heating and cooling equipment (gr.741)... and other non-electrical machinery (gr.745)... obtained better results. In any case, the increase of group 743 in TH.ECUs is almost double in 1983 (108136) as compared to 1977 (59345). As a result of this, this group has a surplus balance from the beginning and is increasing in the last years.

5.3.3. Pumps (...) for Liquids (gr.742)...and Other Non-Electrical Machinery (gr.745)...are boths the least important groups; the first one for exports and the second one for imports. In both cases the balance is with surplus but for group 745 it is bigger, although the rhythm of growth of their imports is greater than for exports. In order to have an idea of what we were talking about, looking only at 1983, for group 742 its exports are in TH.ECUS 5798I, but its imports are only 21438; and for group 745 its exports are 80258 and its imports only 16770.

5.4. Some More Remarks

- Until now the analysis has been made from the tables. This study is enough to understand clearly the situation. In spite of that, some more specific comments can be made from that peculiar situation. Here, are the most important divisions. Before, the question was, that especially divisions 78 and 67 represented together in the total of exports between 20% to 25% and in the total of imports, even more, between 30% and 40%; considering the whole period. This implied a relative concentration of the trade in a few divisions. After this new separated analysis in some cases, this concentration persists which makes that the industrial foreign trade between the EEC and Spain could be considered biased in the direction of a few groups of products, talking, obviously, in relative terms. Let us see now some more details about these divisions,
- <u>Division 78</u> is a clear example of complet interchange between two products which are far away from the rest. The EEC gives to Spain parts and accesories for motor

vehicles and recives from Spain passenger motor cars. This interchange is very important in order to understand the Spanish car'industry. This trade is in Spain's favour and is one of the reasons why division 78 has a deficit balance. Other aspects to observe here are: first, that again there is an interchange in the situation of the group less important for exports and for imports. Second for the rest of the groups, (with the exception of motor vehicles for the transport of goods or materials, group 782), imports are above exports, until 1980 where the tendency reverses.

- This situation is different, but only in part, for division 67. Here, there are again two groups in exports which are the most important (672 and 674), but in imports, group 673, is incorporated. Simplifing the analysis, it can be said that the EEC and Spain exchange between themselves ingots and universal plates of iron or steel; and at the same time Spain gives to the EEC iron and steel bars, rods, etc. to compensate for its unbalanced situation. Important is lacks of trade in rails and railway track construction material, iron or steel wire; although there was a surplus balance for the EEC
- In division 74, again, trade is made mainly in only one group (749) which represents more than 30% of the total, not only for exports but also for imports. If this product is relatively far away with respect to the rest, in reality in this division there is more homogenity and better division of the trade with respect to the rest of the groups. On the other hand, the EEC obtains a surplus balance in all the groups and this is quite significant especially, the bad results Spain has with respect to the EEC in mechanical handling equipment (gr.744)..., and other non-electrical machinery (gr.745)...

Following now the same scheme as before let us see in TAB. III-I3, the percentage of the most representatives groups with respect their own divisions, and also in TAB.III-I4. a ranking of the groups which had better results during the whole period.

EXPORTS									IMPORTS							
CAUPS	1977	1978	1979	1980	1981	1982	1583	Spo Laps	1977	1978	1979	1980	1981	1982	1983	
151AL 18	100	100	100	100	100	100	}	707AL 78	i .	100				100	100	
781	16,28	4,28	13,94	20,16	30,86	39,47	25,85	781	18,55	75'67	74,10	77,83	75.59	72.65	77,49	
184	7610		79,07													
	100	100			100					100			100	100	100	
672	23,50	25,25	40,69	40.91	37,61	4615	32,84	612	17,77	17,87	18,31	18,93	23,23	23,13	19,52	
	9,04	1 .	8,99			1		1				-	• •			
674	42,45		32,01												1 '	
10/AL		100			100								100		100	
	15,71	14,09	13,86	15,02	14,63	1629	18,45	743	2224	27,08	27,33	25,12	22,63	22.77	21.02	
749	32,67		33,22					1.1						i		

TAB. III-I3.

RANKING OF THE MOST IMPORTANT GROUPS (IN CODES)													
EXP	PORTS	٠				IMPCRTS :							
1947	1571	1939	1580	1981	1582	1913	1977	1978	1979	1980	1981	1982	1983
784	784		784			784		781		781	781	781	781
674	749	672	672	781	711	781	673	673	673	784	784	784	784
749	674	674	781	672	672	674	784	784	784	673	673	673	673
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781	745	781	749	674			672		•	1	674	674	672

TAB. III-I4.

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			1982 1351697 411964 411964 12768 855320 22979 11944 747673 62466 1810 67748 1810 9055 6778 1810 9055 84447 185538 1885 1885 1888 1885 1885 1885 18
	UCT AND TIME SPAIN	O ECU)	1981 858793 858794 265060 205060 20417 20417 20934 518108 17715 17
	BY PROD S TO	= VALUES (000	1980 5831723 804452 16554 16554 586707 23127 23127 217223 17223 47591 15965 44504 14504 14504 14504 14504 14504 14504 14504 1450 1450
	EXPORTS EURO IO	UNITS	49.7230.7 576.258 80.3655 180.3655 14.31 42.8492 13.760 13
		- 1	1978 3899770 444054 41224 10041 377340 8843 253545 253545 264045 26504 1550 26504 1550 42802 42802 42802 42802 16523
		REG IME	U 4364096 434759 70819 14320 14320 14320 14320 14320 14320 14320 1488 1488 1488 1488 1488 1488 1488 148
		STATISTICAL	STTC TNDPROD 78 781 781 784 785 676 671 674 675 676 676 677 678 678 678 678 678
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PAB. III-I

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BY PRODUCT AN S TO SPAIN VALUES MARKET	0.000000000000000000000000000000000000
EXPORTS E EURO IO UNITS: = V	1979 11100000000000000000000000000000000
	1978 11.39 11.39 11.39 10.00 1
REGIME	1977 U 106.00 9.96 1.62 0.33 0.09 7.58 0.10 0.17 0.02 0.17 0.02 0.17 0.02 1.36 1.36 1.36 1.38 1.38 1.38 1.38 1.38 1.38
STATISTICAL	SITC 1MBPROD 781 781 783 785 785 785 671 673 673 673 673 674 741 742 744 745 745 745

TAB. III-16.

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TAB III-I7

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	1978 8644773 6544773 6544773 654431 134208 13935 13935 13935 13935 121639 121639 115957 16821 16821 16821 16821 16833 16833 16833 16833 16833 16833 16833 16833 16833 16833
TME 4	3143986 558353 558353 7932 7932 18892 15482 15482 15482 1537 351673 163409 72171 2348 1774 32917 1774 32917 1774 32917 1833 104271 19816 10412 28413 9862 6057
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TAB. III-18.

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TAB. III-19

	1983	22.22.22.22.22.22.22.22.22.22.22.22.22.
	1982	20001100
AND TIME PAIN	1	289489899999999999999999999999999999999
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- -	1978	24420 2744420 2744420 27520
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TAB. III-20

Section IV

INDUSTRIAL FOREIGN TRADE BETWEEN SPAIN AND EACH MEMBER OF THE EEC: 1977-1983

Until now the analysis concerned the relationship between Spain and the EEC as a whole. From now, the analysis becomes more complicated and separated, considering the particular trade's relation between Spain and each member of the EEC. The scheme of the analysis is going to be to try, to follow the same lines as before. For simplicity, the references to the global results will be referred to the previous analysis. For making this study, three years will be taken as a sample 1977, 1980, 1983 (I). As we already know, Belgium and Luxembourg results are shown together and Greece's results will not appear in 1977 and 1980 (2)

- I. GLOBAL ANALYSIS OF EXPORTS AND IMPORTS (3)
- I.I. In Germany. looking at the exports, the first point to observe is that, this country is always first in the three
- (I) The reason of choosing these three years is, because they represent the beginning, the middle and the end of the period analysed.
- (2) In order not to repeat points already analysed; the focus of this section IV will be fixed in those points of interest for their special peculiarities. The rest of the aspects, like TH.ECUs results, for instance, can be observed, in any case, just looking at the tables at the end of this section. Also the sectors and divisions will be mentioned by their numbers, not by their names, in the most part of the cases.
- (3) Throughout this paragraph the analysis will be done, for the exports from TABs. IV-I. (percentages) IV-7. IV-8,IV-9. (values TH. ECUs); and IV-IO. and GRAPH. IV-I. (index base 1977); for the imports from TABs. IV-I. (percentages) IV-II. IV-I2. and IV-I3. (values TH. ECUs); IV-I4 and GRPH. IV-I. (index base 1977); and for the balance from TABs. IV-I5, IV-I6., and IV-I7. (values TH. ECUs).

years. Its percentage with respect to the total is between 32.78% (I977)to 35.37% (I983) with a little decrease in I980 (30.75%) which is very indicative of its importance. Its growth in TH.ECUs represents 2.II times more in I983 (3029I69) than in I977 (I430679). For the imports its position changes; now it is second after France. Its percentage in relation with the total is obviously, lower: around 22%. Its growth in TH. ECUs is a little greater:2.29 times more in I983 (I705223) than in I977 (742303). As is normal, it has a surplus balance which is the largest increasing almost two times at the end of the period, although it decreased in I980.

- I.2. In France, the situation is just the opposite. In imports it is first for receiving industrial products from Spain. Its percentage with respect to the total is higher than for Germany's export: between 40.35% (1977) and 37.96% (1983), decreasing even a little more in 1980. In TH.ECUs its growth is a little less than two and a half times more in 1983 (2927170) than in 1977 (1268783). On the contrary, for exports its percentage was between 26.16% (1977) and 28.38% (1983) with almost 30% in 1980. This is in any case, lower than for the imports. In TH.ECU its rise was from 1977 (II41827) to 1983 (2430464) an increasing of 2.12 times. Of course, its balance shows the greatest deficit, and its negative values were increasing with time.
- I.3. With respect to Italy and U.Kingdom, these two countries have more or less similar results for exports and for imports. For exports Italy has the third position and U.Kingdom the fourth. Italy represents around I5% and U Kingdom around II% with respect to the total. Italy has grown in TH.ECUS I.8 times more in I983 (I209427) than in I977 (67I2II) and U.K. only I.72 times more (from 52I660 to 926838). In imports the situation changes a little. Italy has a percentage of about I2% (except around I5% in I980) and U.K. about I5%. Italy losses its third position in I983 in favour of the U.K. Their growth in TH.ECUS is for U.Kingdom 3.74 times more in I983 (II26I76) than in I977 (300539) and Italy has only 2.6 times

more (from 355496 to 924274). Italy, always has a surplus balance, although it is decreasing, especially in 1980; but the U Kingdom has an increasing deficit balance in 1980 and 1983.

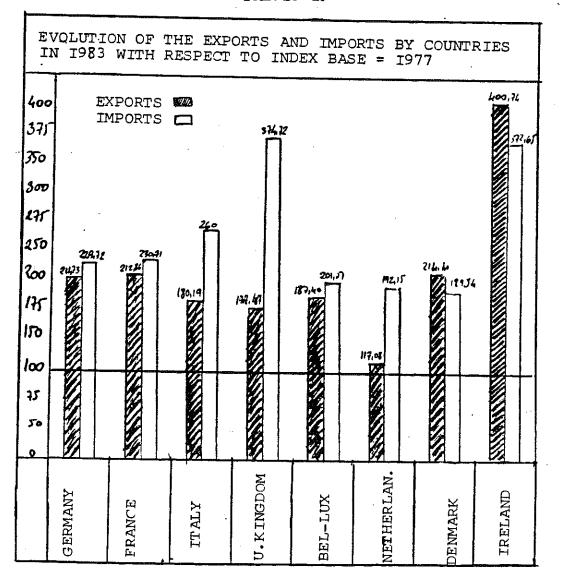
- I.4. Let us see the <u>Benelux</u> countries at the same time, because the Netherlands and the block Belgium-Luxembourg (Bel-Lux) have similar results. For <u>exports</u> their percentages are between 4% and 7%. The rhythms of increase in TH. ECUs during the whole period are for Bel-Lux I.87 (from 233645 to 437854) and for Netherlands only I.I7 (from 306I45 to 358432). The situation doesn't change too much for <u>imports</u>: Belg-Lux is in the fith position again and Netherlands in the sixth. Their percentages with respect to the total are, more or less, the same as for exports. Their increase in TH.ECUs at the end of the period with respect to I977 is two times for Netherlands (from 200I62 to 384602). Bel-Lux has a surplus <u>balance</u> and the Netherlands has a decreasing surplus balance in I977 and in I980 but in I983 it becomes negative.
- I.5. Denmark, Ireland, Greece: is the group of countries which represent the least industrial foreign trade with Spain. For exports Denmark represents almost I% of the total; and the other two countries less, especially Greece (only 0.07% in 1983). In TH.ECUs their increase with respect to 1977 is 2.14 for Denmark (from 38955 to 83521) and four times for Ireland (from 19974 to 80043) which is the biggest of all the countries. Greece, in 1983, has less than 7 million ECUs. For imports the situation is quite similar; their percentages are slightly bigger and in some cases above I%. In TH.ECUs, the increase during the whole period is 1.89 for Denmark (from 51963 to 98492) and 3.72 times more for Ireland (from 22176 to 82640). Greece's imports in 1983 were around 55 million ECUs. For this reason, Greece has the largest of of the three-deficit balances.

I.6. Some More Remarks. After this analysis, some consequences can be pointed out:

- In this study there appear three different groups of countries in industrial foreign trade between the EEC and Spain: the biggest ones (Germany and France); the intermediate ones (Italy and U.Kingdom on one hand and and Benelux on the other hand); and the smallest ones (Denmark, Ireland and Greece)
- Spain has an unbalanced situation of different sign with respect to the two biggest countries; but, in any case, its final result is a deficit balance
- Spain is increasing the penetration of their products into the smallest countries and into U.Kingdom, Italy and Netherlands. In any case, this is very clear for Greece. For the rest, the situation for trade is more stable
- Ireland is a special case of increase for the whole trade. Even if its balance is negative the rhythms of growth of their industrial exports with respect to Spain is the biggest of the EEC
- The objective of the next paragraphs will be to test the variations of these weights and ranking at the level of the sectors and divisions
- Before doing that analysis next TAB. IV-I. shows the percentages and GRAPH. IV-I. the evolution, that each country has (as we have already mentioned) with respect to the total values of exports and imports.

GLOBAL P TO EACH 1983	ERCENT COUNTR	AGE BET Y OF TH	rween s He eec	PAIN W IN 197		SPECT O AND
	E	XPORTS		. IM	PORTS	
COUNTRIES	1977	19 8 0	I983	1977	1980	T9 8 3
TOTALS	100	100	100	100	100	100
GERMANY	32,78	30,75	35,37	23,61	21.35	27,11
FRANCE -	26,16	29,09	28,38	40,35	37,04	37,96
ITALY	15138	16,57	14,12	11,30	15,05	11,98
U.KINGDOM	11,95	11,36	10,82	9.55	14,86	14,60
BEL-LUX	5,35	5,58	5,11	6144	5,26	5,29
NETHERLA.	7,01	5,06	4,18	6,36	4,62	4,98
DENMARK	0,89	0,91	0,97	1,65	1,06	1,27
IRELAND.	0,45	0,64	0,93	0,70	0,72	1,07
GREECE			0.07	4000		0,70

TAB. IV-I.



- 2. ANALYSIS BY SECTORS (4)
- 2.I. Germany has always maintained its first position for exports. The only exception is for sector 7 in 1980, which is in France's favour. The sector with greater relative growth during the entire period was again, sector 7 which is unique having an increase of more than double. The percentage of Germany's exports in each sector is between 30% and 37% during the whole period, with sector 7 having the biggest one. For imports the only two cases where Germany loses its second position is in I980 with respect to sectors 5 and 7 and this in Italy's favour. Sector 7 has the biggest growth in 1983, exactly three times more, followed by sector 5. In last position is sector 8. The percentage of German's imports in each sector is now between 20% and 30% with sector 8, ha-. ving the biggest percentage, although it is decreasing with time. In the other three sectors, its weight is decreasing. The balance is with surplus for sector 5 and especially for sector 7 which experienced a big increase in 1983 with respect to I977. Especially interesting are sector 6 which in 1977 had a positive value but not in 1980 and in 1983 and sector 8, which after increasing in its negative values, has had a surplus balance for 1983. With respect to the results in TH.ECUs they have the normal differences in their values as is already known from the previous sector analysis.
- 2.2. With respect to <u>France</u> on <u>exports</u>, the only changes were, obviously, in I980 when it rose to first position in sector 7 The sector with better increase in I983 with respect to I977 was, again, sector 7. This increase was even a little higher than in Germany's case; and also it was the only sector in-

⁽⁴⁾ Throughout this paragraph, the analysis will be done for the exports from TABs. IV-2. (percentages); IV-7,IV-8. and IV-9 (values TH.ECUs); and IV-IO (index base I977); for the imports from TABs. IV-2 (percentages); IV-II., IV-I2. and IV-I3 (values TH ECUs); and IV-I4 (index base I977) and for the balance from TABs. IV-I5, IV-I6 and IV-I7 (values TH.ECUs).

creasing more than double. Its percentage of exports in each sector is between 20% to 30%, and again, sector 7 is the first one and sector 5 the last one. For imports, France always maintains its first position. Here, sector 5 had better growth, even three times more in 1983 than in 1977. The remaining sectors had an increase of more than double. The percentages of France's imports respect each sectors are between 25% and almost 50%; sector 7 is first with more than 40% and sector 5 is last with less than 30% except in 1980, Finally, looking at the balance, sector 5 has a surplus and the other three sectors have difficits, which is normal. The largest deficit is for sector 6.

Italy, with respect to exports, has some cases where it loses its third position. For instance, it is fourth in sectors 5 and 8 in 1977 and it is fifth in sector 5 in 1980 and 1983. This conclusion is especially true in the chemical sector where Italy is loosing its exports with Spain with respect to the others countries (in relative terms not in TH. ECUs). The percentage of the Italy's exports is the biggest in sectors 7 and 8 (between 15% and 20%) and the smallest in sector 5 (a little more than 10%). Sector 8 has a growth of more than double (2.26) in 1983 with respect 1977. The other ones have a growth that is below the double, where sector 5 has grown up only I.32 times more. With respect to imports, only in sector 5 does it maintain clearly its third (and even second) position. In sector 6 it is fourth. In sector 7 it changes between second and fourth position, and in sector 8 it is between fifth and sixth. Italy's percentage is the highest in sector 5 (more than I5%) and the lowest in sector 8 (around 5%). On the other hand, the percentages of sector 6 are increasing, and for sector 7 are decreasing, (except in 1980, around 19%). Moreover, sector 5 and 6 increased more than 3 times in 1983 with respect to 1977. The last one is sector 7. There are three sectors with surplus <u>balance</u> where sector 7 has the highest one. Only sector 6has an increasing deficit in 1980 and 1983.

- U Kingdom with respect to exports only maintains its fourth position in sector 7; it is fifth in sector 6.In sector 5 it is going from fifth to third position; and for sector 8 it is third in 1977. Considering the U.Kingdom's percentages with respect to each sector, only sector 8 has a percentage bigger than I5% while the rest are around 8 % and I2%. Sectors 5 and 7 have a greater growth, around two times in 1983 with respect to 1977. The last one, is sector 6 with only I.26 times more. For imports, the U.Kingdom is in third position in sectors 6 and 8. For the rest it is in fourth position with the exceptions of the fifth position in sector 5 in 1977 and the third position in sector 7 in 1983. Here, their percentages are higher than in the exports. The percentages of the sectors are between 7% and 19%. All sectors have experienced a growth of greater han 3 times more in 1983 with respect to 1977, where even sector 7 has a growth of 4 times more. Considering now the balance, sector 5 has an increased with surplus and sector 6 an increased deficit. Sector 7 has a deficit balance in 1980 and sector 8 only has a surplus in 1977 in the other two years the tendency has changed.
- The Neherlands in exports is in the sixth position in sectors 6 and 7, in 8 it more or less maintains the fifth position. In sector 5, the Netherlands occupies the third position with the exception of 1983. In any case, the percentage of the Netherland'exports with respect to each sector is greater in sector 5 (more than IO%) and very small for the rest (less than 6%). But, the growth in TH. ECUs of sector 8 is first with I.92 times more in I983 than in I977. Sector 7 is the only one with an average in 1983 below the 1977 index. Now, on the import side the Netherlands was sixth because this is the position that it occupies in sectors 5 and 6. In sector 8 it is in fouth place and in sector 7 it is in a fifth position. As is quite logical, its best percentage is in sector 8 (between 7% and IO%) while sector 7 has the smallest one. In TH.ECUs its best growth was in sector 5, exactly 2.6 times more in 1983. Also, sector 7 grew by more than two

times at the end of the period. The last one was sector 8. As regards the <u>balance</u> sectors 6 and 8 had a deficit and sector 5 a surplus. Sector 7 changed its tendency into a deficit in T983.

- Belgium and Luxembourg are together in fifth position for exports. In sector 5 and in sector 8 they are in sixth position; in sector 7 are fifth; and in sector 6 they are fourth. In their percentages of each sector with respect to their total sectors results, sector 6 has the largest one (between IO% and I3%) and sector 7 has the smallest percentage (less than 3%). Only sector 6 has experienced an increase in TH. ECUs lower than two times at the end of the period with respect to 1977. Sector 7 is the best situated. Now, observing imports, they maintain more or less, the fifth position globally in all the sectors with the exception of sector 7 which is in sixth place. In percentages, Bel-Lux:imports represents for sector 5 between 8% and I3% of the total. For the others sectors, this percentage is lower, especially for sector 7 (less than 4%). The relative increase of TH.ECUs for sector 7 (2.60 times more) at the end of the period was greater than for the other three sectors, where sector 8 was last. In the balance sectors 5 and 7 have surplus; sector 8 has deficit and sector 6 has changed in 1980 its surplus tendency into a deficit one.
- 2.7. Denmark, Ireland, and Greece, are the three countries which are in the last three places by this order, which is clearly maintained during the whole period. The only few exceptions are sector 6 for exports, and sector 5 for exports and imports from 1980, where Ireland comes in seventh position. For exports Denmark's sector 8 has the biggest percentage (less than 2.5%) and sector 6 the smallest (less than 0.50%). Here, the relative increase in TH.ECUs for sector 7 is the highest (more than 7 times in 1983 respect 1977). On the imports side, Denmark and Ireland have the biggest percentage in sector 5 (but less than 2.5%). The percentage of the remaining sectors is around 1.5%. The relative growth in

TH ECUs is greater for Ireland where sector 7 was 4.8 times more in I983 than in I977; besides this, the rest have grown by more than 2 times. For Denmark only sector 5 has grown by more than two times in I983. With respect to the balance, Denmark and Ireland have a surplus in sector 5 and deficits in sectors 6 and 7. With respect to sector 8, Ireland has a surplus and Denmark only in I983, in the sample. Greece is a special case: its percentages in I983 are always below I%, with the exception of sector 5 for imports. In any case, it always has a difficit balance in each sector.

2.8. Some More Remarks

For simplicity, the analysis of this paragraph, focuses on the percentages, position and weight of each country in each sector, more than making the concentration in the results of TH.ECUs obtained. After the examination of those points it is observed that, in general, the results from the sectors are reflective of the results obtained in the previous paragraphs. Here the intention was only to see movements up and down when the sectors were more carefully observed.

As a complement to all of those aspects, already analysed, let's see now, in TAB.IV-2, those percentages.

	•	KIN SEC		ERCENTA 5)	GE IN	EACH C	OUNTRY	OF THE	EEC A	ND SPA	IN
EX	(POR			-		•				·	
YEAR	Secto	7074	GERMA	FRANCE	ITALY	ик.	BEL-L	NETHER	DENMA	IRELA	GREECE
1	3	100	32,74	21,75	12,66	10,28	6,24	13.63	1,49	1,17	
19	6	loo	31,05	25,91	12,49	11,53	12,45	5,99	0,26	0,28	
1	1	100	1	28,14	17,41	11,77	2.19	5.76	0,86	0,11	
ļ.	8.	 		24,19	16,53	16,98	3,57	4,22	1,56	1,38	-
1	5	i. :	30,64	20,73	10,92	12,23	7,35	14,17	1.60	233	-
9	6	100	32,37	28,47	1351	8.68	11.30	4.89	0.37	0,38	_
8	7	100	0.710	32.28	19,23	11.07	2,78	2,77	0.86	0,21	_
<u> </u>	8	100	23.09	26,69	18,58	17,86	3,87	3,55	1,36	0,96	
"!	5	100	'	21,39	9,83	12,03	7.53	9.85	1,85	2,95	0,008
9	6	100	20,10		13,45	8,53	10,68	4.84	0 ₁ 31	0,57	0,34
8	1.	100	,	31,34	14,65	10.51	266	2,44	0,72	0,40	0,05
3	8	100	30,82	22,02	19,23	15,32	3,82	4,17	2,49	1,65	0.03
-	POR'				•						
YEAC	sectors				ITALY	UK		NETHER	DENMA	IRELA	GREEC
1	2	100	25,81	32,11	15,72	11:46	12.48	8,39	227	/ .72	-
9	6	1.1	36,29	25,84	10,40	10,58	8,60	5,80	1.63	0,82	-
77	7	100	48,53	19,41	14,05	7,79	336	4,79	1.49	0.54	-
-	8	100	30,01	30,01	4,60	11.09	7,26	10,74	1.85	9,45	
9	5	l	34,42	16,05	18,06	11.39	8,99	7,08	1.60	1.94	-
8	6	160		24,63	13,69	14:33	7,74,	492	0.88	0,66	-
0	7		41,40	16,98	18,33	16,13	2.21	275	1,08	0.57	-
Н	8	$\neg \neg$	32,90	29,84	6,22	13.95	6.46	8,70	1./8	0,71	
1	· 1		27,78	20,94	15,67	13,69	8.91	7,44	1.81	2,21	1,43
9		ŧ		22,64	14,25	14,73	7,32	4.76	1.34	0.95	0.83
3	77		i	21,60	11,41	13,64	3,25	4.01	1.09	0,97	0,56
	8	100	37,06	23,26	5,98	18,21	5,14	7.50	1.38	1,02	0,39

TAB. IV-2.

⁽⁵⁾ This ranking established in this table is slightly modified for the exports in I977 where the Netherlands is in the fifth position and Bel-Lux. in the sixth and for the imports in I983 where U.Kingdom is in the third position and Italy is in the fourth.

3. ANALYSIS BY DIVISIONS

There is no worth-while in doing an analysis of the divisions for the ten countries of the EEC as throughly as it was made for the EEC as a whole. In principle, because is not necessary to repeat again the same things as before; and secondly because in most of the cases the values in TH.ECUs obtained follow the same lines at the results for the EEC as a whole and as the results observed after the analysis of the weight of each country with respect to the industrial foreign trade as a whole. The most important aspects were pointed out in the analysis of the sectors made.

It is better to see now, the results of the most important divisions in each country through the next four tables (from TABs. IV-3 to IV-6) rather than through words (6).

⁽⁶⁾ In order to have a complementary view see also for the exports TABs. IV-7, IV-8 and IV-9 (values in TH.ECUs) and IV-IO (index base I977); for the imports TABs. IV-II IV-I2 and IV-I3 (values in TH.ECUs) and IV-I4 (index base I977) and for the balance from TABs. IV-I5, IV-I6 and IV-I7 (values in TH.ECUs).

1	RANKIN	G O	F T	ur n	rwo	MOS	ידי ידי	MDO	DOD 3										
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YEAR	SECTOR	1=	2=	شرا	29	12	24	jª'	22	يم	20	يز	22	1/2	2=	1/2	2=	22	2:
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10	5	58	51	51	59	51	54	51	58	ľ		51	59	51	52	1	54		
83		5	58	51	18	51	54	51	58		'		Ι΄	ļ .					-
77	 	67	69	67	65	_	├	 	╁╌	-	 	51	59	51	52	54	51	58	55
80		1	'	`		67	65	67	68	66	Ī.,	•	68	_	65		69	-	-
	6	67	69	67	69	69	. 1		68	67	68	68	69	66	65	63	67	-	_
83		67	69	67	68	65	69	61	65	68	67	68	67	69	61	69	63	61	66
77		72	74	78	77	72	74	76	74	72	74	74	72	75	77	74	72	_	_
80	7	78	17	78	77	72	74	75	74	78	72	75	74	75	77	74	72	_	
83		78	71	78	77	72	74	75	74	78	77	78	75	75	74		72	74	77
77		87	89	89	87	89	84	89	87	88	89		88	87				74	7 F
80	8 1	89	87	89	17	89	• •	89	87	l	89			-	89	87	89		
82		"'[89	81	97		54	79		ì		- 1	17	٠. ا	89	87	82	_	_
~		01	0 1	0	01	07	04	94	37	89	88	87	89	87	89	89	87	24	23

TAB. IV-3.

Note Section 1- 2- 2		RANKING IN ANY					MOS HE	T II EEC	MPOI (II	ATAN APOR	T I	IVI	SIO	NS (OF I	EACH	i sa	cro	R	
Section C C F Z F	<u> </u>	1 4 A A A A A A A A A A A A A A A A A A		(AMS	FR	ANC	IT.	ALY	NE?	HER	BE	L-L	U	<	IRI	LA	DEN	MAR	GR	EEĆ
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Year		×	M	×	M	X	M	X	M	×	in	×	M	X	m	×	M	×	M
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·	5	67	71	74	66	75	77	74	89	58	51	72	65	89	85	87	85	68	72

TAB. IV-5.

EXPORTS	GER	MAN	FR	ANC	IT	ALY	NEI	HE	BEL	-L	и 'к		IRE	LA	DEN	MA (FRE	EC E
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<u>∓</u> 977	57	83	57	83	56	55	57	85	85	83	57	36	se	7e-	56		_	
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1983	57	83	83	57	57	56	57	85	85	83	57	83	0	-11	56	- 1	sev wit	
	SER	MAŅ	FR	ANC	ITA	LΥ	NET:	HER	BEI	L-L	υк		IRE	7. A	ישרו		GRE	
Ranking . Tear -	l'	2.	<i>J</i> '	2.	1'	2'	1.	2	1.	2-	1.	2'	1	2'	1	7	1	2
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19 8 0	57	79	57	56	83	57	57	79	57	56	57	88	5 <u>5</u> :		56:	'	_	
19 8 3	57	83	57	54	83	57	57	79		79	<i>3</i> 7	79	52	57	57	20	sev wit	

			1977		EXPORTS TO SPA	BY	PRODUCT AND	REPORTER			
TATI	TICAL RI	REGIME 4	REPORTER	-	UNITE	= VALUES	(000 ECU)	<u>-</u>			
STTC	;	FOIAL	DFUTSCH.	FRANCE	ITALIA	NFDER,	BEI 6-1.UX	u.ĸ.	IRFLAND	DANHARK	HELLAS
5. 1804-160D	=	4354096 745463	1430479	1141327	671211	304145	233465	521640			
- C1		271484 61080	56/69	7,005	49165	25890 59890	465%B 6/16	14573	8772 4558	1156 5/56	:C :
Çe. Lis 42		48502	0/011	532/	2876	5000 1539	1815	13559	200	6-C	: = :
30 T		32588	1881	15054	17.41 838	3440	13779	956	3201	28.48. 38.48.	±·=·
:N: :V:a		1541	eun en e	1216 76	258 1269	1840	981	101	ve:	(B)	20
26		91/20	79563 31073	19536 21083	10386	15402	13602	11534	97		:=
6 0		1010679 0	313837	261948	126273	96509	125875	13365			e z
199		18870	8379	4150	1265	30°C	0°6	4520	07	: : : : : :	
63			2683	1640 1646 1646	4185 3301	35.6	16116	3/33	8	664	2 :=
140 v		117961	235/7/ 21755	32972	5069	3464	1480	77/9	151 201	2 2 2 3	==
6/9		376902	25872	32/26	18071	22,48	47090	12246	1870	(12) 44)	¢
6.9 9.9		129044	25784	23414	7558	15062	32148	39742 24435	~~		·C·
7.00		219/899	741554	618525	382/16	4586	5311	14663	128	9000	: ·= c
17.		157560	42994	0 68805	13282	4202	1024	03776	-C;	0.791	=:2
410		470748	171615 60532	63418	100672	17991	19698	43486	- -	##/4 4050	cc
2.X.		377589	147772	73108	74089	18674	10697	45553	1935	251 7305	===
76		163230	20524	10974	27198	51796	2023 2010	27488 40614	1312	9661 2023	
78 20		434/59	> 2609	247004	43.03 68854 48854	8/30 5592	3736	26.190	1030	2185	-e
హజ్		410035	131193	14094 9920 <u>6</u>	3344 67801	1215	743	1231	202	173	=c:
- E		28623	9095	12681	9776	Ü 749	C 000	, (2)	Pace O) ()	= :=
7 E		22980 1939	902a 253	3133	7046	701	464	2224	~=	23 984	
ን ያ		32851 4666	3701	12775	19751	318 318	23g	115 5028	:C 7	~ ~ •	
S		110271	42582	20032	71501	6169	3670	490 19175	0,77	200	
• 1100	th coch	121079	36815	31927	9849	2652 7233	1585	16232		347	==
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TAB, IV-7

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ž	EXPORTS BY PRODUCTS	TO SPAIN	= VALUES	### PER PROPERTY NAME
400			UNITE	11
				FRANCE 1697004 199104 1
		198D		REPORT E
			REGIME 4	101 893127 8940 8940 8940 1640 1640 1670
			ATISTICAL B	U
			STATIS	7 TT C THC C TH C C TH C C C C C C C C C

IAB. IV-8

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AND	### ### ### ### ### ### ### ### ### ##
BY PRODU VALUES (REDERINGS
EXPORTS TO SPAIN UNITS =	1209 4 2 2 4 2 2 4 2 2 4 2 2 4 2 2 2 2 2 2
da ra	
2883 2088	705 6 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
i Regime 4	10 FAL 85.62.4.09 12.68.7.1.7.9.1.1.7.9.1.1.7.9.1.1.7.9.1.1.7.9.1.1.7.9.1.1.7.9.1.1.7.9.1.1.7.9.1.1.7.9.1.1.7.9.1.1.7.9.1.1.7.9.1.9.1
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STATISTI	S ITC

TAB. IV-9.

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				RTS BY PRODU	UCT AND REPO			ROSTAT-C	18/12/1984	TABLE 2	SECTION 1.1
STATISTIC	AL REG!		1983		186	TO SPA		1677	,		
SITC		TOTAL	DEUTSCH.	FRANCE	REPORTER TALIA	MEDER.	INDEX BASE=1 BELG-LUX	#.K.	IPFI AND	PANNAPY	241124
THOPROD 5 51 52 53 55 55 55 55 55 6 60 61 62 63 64 5 66 67 770 772 777 78 980	<u>u</u>	TOTAL 196.20 170.19 137.28 154.68 242.02 311.89 164.68 242.02 170.80 176.80 177.28 187.26 187.27 149.05 189.66 183.66 18	211.73 1/9.46 207.20 156.88 160.87 189.84 209.74 209.74 209.74 209.74 209.74 209.74 209.74 209.88 221.25 181.33 90.88 227.98 174.48 156.92 158.57 158.47 209.86 227.88 149.75 149.75 149.75 149.75 149.75 149.77 149.84 149.77 149.84	217.86 167.42 120.38 143.91 144.89 143.91 204.08 107.85 1310.53 245.58 227.32 186.44 231.26 77.56 136.94 143.04 143.04 143.04 144.60 241.65 0.00 155.75 118.89 243.44 141.20 259.80 161.00 162.22 346.04 183.27 177.34 183.27 197.86	174L 14 180.19 137.10 189.87 143.32 143.32 143.32 144.03 184.67 184.03 185.03 186.0	R MEDER. 117.08 123.04 70.04 82.79 387.39 256.02 173.28 175.55 248.81 159.42 138.11 304.25 403.47 196.85 218.68 140.93 169.95 91.91 91.91 158.46 141.98 192.54 0.39 173.68	187,40 205,29 194,65 205,29 194,65 235,12 1089,42 384,27 579,36 240,10 146,64 240,10 146,64 0,00 379,35 159,46 167,90 181,56 237,51 263,91 263,91 260,99 270,86 133,83 92,194 140,95	### ### #### #########################	9.00 3352.14 3850.00 2400.00 535.90 265.42 66.63 34.18 0.00 3142.18 733.45 0.00 228.57 350.00 160.00 1512.44 1080.26 785.71 173.01 0.00	214.40 210.81 151.23 211.11 521.88 105.23 8.00 215.87 282.90 197.86 0.00 186.27 80.27 212.37 367.82 316.96 130.81	
81 82 83 84 85 87 88 89		196.03 289.26 217.80 153.26 222.58	178.49 341.79 214.64 128.01 230.96	337.37 3370.15 133.21 137.24 224.40 101.03 176.66	293.14 364.85 280.12 162.55 258.67	151.24 324.32 172.12 275.98 171.95	65.00 356.96 200.00 171.99 184.41 334.88	144.44 196.94 233.69 130.78 194.12	253.91 0.00 0.00 9.00 505.27 0.00 136.16 1102.44 673.15	99.19 1300.00 403.79 54.05 185.76 850.94	0.00 0.00 0.00 0.00 0.00
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TAB. IV-IO.

				HELLAS	
				DANHARK	20
				IRELAND	22, 24, 25, 28, 27, 28, 27, 28, 27, 28, 27, 28, 27, 28, 27, 28, 27, 28, 27, 28, 27, 28, 27, 28, 28, 28, 28, 28, 28, 28, 28, 28, 28
REPORTER	•		-	U.K.	230934 22652 22652 22052 12202 62362 62362 62262
PRODUCT AND F			(000 ECU)	BELG-LUX	20255-20256-
S BY	(SPAIN	= VALUES	MEDER.	2001 6 25817 7 100 100 100 100 100 100 100 100 100
IMPORT	i i	FROM	UNITE	ITALIA	1355 1010 1010 1010 1010 1010 1010 1010
			EI EI	FRANCE	258728 251788 251788 251708 215170 215170 215170 215170 227752 22
		1977	REPORTER	DEUTSCH.	74230 142303 132008
		-	JIME 4	101AL	3143988 2002 143988 144828 327286 3271547 3271547 1015473 1016493 1016493 1016577 101657 101657 101657 101657 101657 1
			TCAL REG		U EUROSTAT
			STATISTIC	SITC	1 89 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8

TAB IV-II

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	DANMARK 645 645 645 645 645 645 645 645 645 645
	18
ORTER	88 1470941 1770941
PRODUCT: AND REPORTE	304593 37200 37200 37200 37200 37200 37672 37672 37672 37672 45114 45114 45114 45114 37672 47535 47535 47536 47536 47536 47633 4763 476
BY AIN VAL	NEDER 26 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
IMPORTS FROM SP. UNITS =	1 TAL TA 871127 27426 27427 27427 27427 27427 28524 28524 28524 28524 28524 28524 28524 28524 28524 28524 28605
EPORIER	11.25.64 12.45.64 12.45.64 12.45.62 12.45.63 12.45.63 13.45.
1980 REPC	01.01.50H. 12.3.5.47.3 26.3.67.4 26.3.67.4 4.1.3.67.4 11.1.2.2 11.1.2.2 11.1.2.2 11.1.2.2 12.2.3.3.3.3 12.2.3.3.3 12.3.3.3.3 12.3.3.3.3 12.3.3.3 12.3.3.3 12.3.3.3 12.3.3.3 12.3.3.3 12.3.3.3 12.3.3.3 13.3.3 13.3 13.3 13.3.3
EG IME 4	101 AL 413452 424521 424946 264946 264946 263112 464114 66057 6
ICAL R	U
STATISTIC	S II C - MPFR00 575 575 575 575 575 577 777 7

TAB IV-I2

•			
	HELLAS	20	i
	DANHARK	94 158-44 165-44	:
	IRELAND	84	,
	U.K.	2112 2112 2112 2112 2112 2112 2112 211	
(000 ECU)	BE1 6-LUX	0.50 0.50	. ; > } •
SPAIN = VALUES	NEDFR.	20.25.25.25.25.25.25.25.25.25.25.25.25.25.	1
FROM	ITAL IA	992 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	1
REPORTER	FRANCE	292 148852 812082 8120832 12085288 442528 157772 100344 100342 100344 11136 10034 11136 10034 11136 10034 10	, , , , ,
1983 REP	DEUTSTH.	23.74 23.74 24.65 24.65 24.65 25.75 26.75 27	
EGIME 4	rotal.	25.45.6 25.	
ICAL R		-	******
STATISTIC	SITC	F 555555555555555555555555555555555555	70

IMPORTS BY PRODUCT AND REPORTER 1983 FROM SPAIN UNITS = VAL INDEX BASE=1977 STATISTICAL REGIRE TOTAL SITC DEUTSCH. FRANCE ITALIA BELS-LUX U.K. TRELAND DANAARK 201.51 216.35 478.98 959.80 373.50 196.72 109.56 52.39 2666.67 1332.37 372.65 389.82 1417.65 32.26 400.00 289.19 7000.00 347.47 0.00 568.45 611.11 IMDPROD 5 51 52 53 54 55 56 57 58 59 U 245.26 303.12 332.98 262.13 258.62 302.30 319.33 222.32 224.40 422.76 275.87 229.72 287.05 347.30 186.13 245.60 301.88 323.96 185.94 152.46 312.19 236.74 230.71 326.21 231.27 306.31 233.50 527.75 581.80 978.31 333.88 309.78 260.00 302.08 291.98 239.13 204.90 306.12 275.64 281.63 160.03 499.41 210.55 192.15 268.78 349.72 112.97 184.68 174.159 126.55 240.93 185.98 226.30 126.55 240.93 133.43 183.98 226.30 129.56 286.31 130.39 129.56 286.31 130.39 129.56 286.31 137.72 286.31 137.72 286.31 287.72 2 374.72 362.20 798.35 269.66 418.50 1483.19 187.76 211.80 0.00 343.17 218.12 189.54 253.03 215.69 111.66 1596.55 172.91 149.04 0.00 396.92 178.74 341.80 230.56 0.00 259.55 207.37 209.30 336.28 217.14 247.67 265.63 0.00 89.29 1122.08 7195.45 264.20 518.80 1819.88 89.69 1086.61 460 642 644 645 647 70 1 1 2 73 74 75 77 78 79 202.01 0.00 96.96 139.24 110.19 256.77 180.33 211.64 217.06 577.23 200.47 210.59 0.00 264.32 214.61 174.22 276.72 189.43 235.36 173.81 294.65 214.94 315.76 831.36 273.62 240.04 534.08 206.19 250.67 141.80 518.70 267.42 320.99 8.00 730.79 440.89 324.17 518.56 329.14 201.43 898.74 158.14 9.00 195.93 244.89 93.28 184.42 2239.78 3268.96 1450.84 245.38 315.16 244.26 25.38 315.16 25.16 36.16 176.10 0.00 329.55 88.24 108.92 246.45 204.62 219.55 239.90 232.10 129.69 189.83 0.00 64.86 255.07 507.14 800.90 305.50 192.04 139.01 16.44 145.21 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 189.81 267.99 0.00 283.13 158.68 118.86 213.04 247.28 120.83 251.38 319.34 128.53 300.53 0.00 222.68 200.42 78.56 189.61 367.72 203.84 322.33 403.71 50.03 241.51 0.00 481.81 118.94 118.94 119.24 1195.76 90.02 250.51 263.55 125.65 209.58 209.58 138.18 256.76 138.18 256.76 138.18 256.76 138.18 256.76 138.18 256.76 138.18 219.38 0.00 410.05 140.37 327.84 269.05 294.93 209.35 304.99 249.37 0.00 1496.40 335.15 255.54 172.13 1021.24 290.07 276.16 260.76 0.00 5009.23 153.08 145.95 281.26 194.99 168.97 154.65 261.66 56.06 482.43 0.00 62.28 255.14 255.16 396.70 4128.57 81.94 480.68 688.55 58100.00 427.57 118.45 84.44 241.66 1135.06 1208.90 293.33 419.72 197.41 0.00 123.46 91.04 122.10 236.75 496.31 126.85 181.58 195.02 260.00 135.90 96.70 113.86 36.14 130.21 136.34 310.84 321.10 148.80 0.00 213.15 203.33 33.13 81.11 185.83 197.61 289.95 149.31 8 MI 81 82 83 84 85 87 191.95 0.00 232.73 202.14 79.11 154.38 200.46 311.62 294.63 202.53 134.06 0.00 76.99 71.60 46.73 106.56 134.19 101.78 180.39 284.53 143.28 0.00 111.16 97.64 60.35 146.29 133.46 262.96 240.98 159.98 0.00 0.00 0.00 0.00 0.00 0.00 0.00 SOURCE: EUROSTAT - SIEM

TAB. IV-14.

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REPORTER	10. K. 10. K.
AND. ECU)	31081 21583 21583 21583 10588 10588 11354 11354 13652
CE BY PRODUCT SPAIN = VALUES (000	105983 847955 847955 34794 34794 23358 23358 23358 23358 23358 23358 23358 23358 23358 23358 23358 23358 2336 2336 2336 2336 2336 2336 2336 2336 2336 2336 2336 2338
BALANCE WITH SP UNITS= '	11At 1A 545253 562923 562923 15924 15924 14530 15027 10979 10979 10979 10979 10979 10979 10979 10979 10979 10979 10979 10979 10979 10801 1080
EPORTER	FRANCE 1126956 110648 491943 11608 1
197/ REP	05.01
REGIME 4	101al 1220110 255217 275626 13644 62092 156316 156316 156316 156316 156316 157529 157529 157529 157529 157539 157539 157539 16801 16
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TAB. IV-15.

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TAB. IV-I7.

CONCLUSIONS

From the analysis of the industrial policy in the EEC and in Spain, done in this paper, some conclusions can be pointed out:

- The Community, in its history has gone from the development of the 60's to the crisis of the 70's. Now the EEC is in a transition period adapting itself to a new situation.
- In this situation, the Community has to increase the level of its enterprises; to create a real internal european market; to go little by little from an economic union to a political one; and to increase its levels in investments and in R&D in new technologies.
- Until now, european industry, was based in sectors like shipbuilding, textil, iron and steel etc. which are now in crisis. On the other hand, the Community still lags in the development of new technologies with respect to Japan and the USA.
- In order to avoid this lagging behind, the Common Market has prepared several programmes in relation to R&D, information technology, telecommunications and biotechnologies.
- Spain has the same kinds of problems, but on a larger scale, because of its relative isolation with respect to the rest of Europe. Like the EEC, Spain, is preparing herself for the new technological future in the EEC.
- Looking at recent industrial trade, between the Community and Spain, most of the trade is done in the machinery and transport equipments (sector 7) and in manufactured goods classified chiefly by material (sector 6).
- In general the balance is a surplus for the Community.

 By looking at the sectors we see that Spain has a surplus balance with respect to miscellaneous manufactured articles (sector 8) and to manufactured goods classified chiefly by material (sector 6)

- It is interesting to observe how the most important divisions are road vehicles (div.78)...and iron and steel (div.67), which corresponds exactly to sectors which have a problematic situation in ourdays. In general, Spain had a surplus balance in those two cases, during almost the whole period analysed.
- On the other hand, trade in electronics and information technology and in medical technology is still very low and with a deficit balance for Spain like, for example, in the medicinal and pharmaceutical products (div.54), office machines and automatic data processing equipment (div.75); telecommunications (div.76)...and electrical machinery (div.77)...
- This empirical analysis made in this paper is a first approximation to the situation. The intention of the author is to make in the future a more through analysis about the influence of foreign enterprises on the profitability of the Spanish enterprises as a consequence of the new opening of the Spanish industry into the EEC.
- A more through analysis about the importance of the role of the State in the economy; about the relationship between small sized domestic industries and multinational foreign enterprises; and about the influence of imports in the competitiveness of the domestic industries has to be done, in order to understand globally the situation of industrial foreign trade between the EEC and Spain.
- In any case, only through this partial study, using an empirical analysis as was made in sections III and IV, we can confirm the actual situation and difficulties of the industrial policy in the EEC and in Spain as it was seen in the theoretical sections of this paper (sections I and II).

So, for the EEC and Spain the new technological future is open. This future will be a thrilling one. But the question is "New Technologies for What?". The responsability of Spain and the rest of the Community has to be to use those new resources not for increasing the distance between developed and underveloped countries but for creating a new economic order a more human one, and one more balanced in industrial terms.

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