

1 Fuzzy Cognitive Map-based selection of TRIZ trends for
2 eco-innovation of ceramic industry products

3 Rosario Vidal^a, Jose L. Salmeron^{b,c}, Angel Mena^d, Vicente Chulvi^a

4 ^aUniversity Jaume I, Avda. Sos Baynat s/n, 12071 Castellón, Spain

5 ^bUniversity Pablo de Olavide, Km 1 Utrera road, 41013 Seville, Spain

6 ^cUniversity Autónoma de Chile, 5 Poniente 1670, Talca, Chile

7 ^dUniversity of Huelva, C.U. de La Rábida, Palos de la Ftra., 21819 Huelva, Spain

8 **Abstract**

9 Several studies have been developed implementing TRIZ (Russian acronym
10 of Theory of Inventive Problem Solving) for eco-innovative design tasks, es-
11 tablishing a link between eco-efficiency and the Inventive Principles and the
12 Contradiction Matrix. However, very few works have linked TRIZ evolution
13 trends and eco-design.

14 This paper presents an innovative methodology to help designers to pre-
15 dict technological evolutions for more environmentally friendly products.
16 The main novelty of our proposal is the use of Fuzzy Cognitive Maps (FCMs)
17 to analyse, identify and quantify the relationship between the strategies
18 of the Eco-Design Strategy Wheel and the TRIZ evolution trends. This
19 methodology has been applied to the Spanish ceramic industry using data
20 from a survey to their business leaders.

21 Results show evolution trends of ceramic products focused on Material,
22 Design Process and Geometry are more environmentally friendly. In con-
23 trast, evolution trends included in the category Aesthetics are harmful for
24 the environment. The methodology proposed can be applied for greener
25 product design and technological forecasting in other industries.

26 *Keywords:* Eco-design, Fuzzy Cognitive Maps, Ceramic products design,
27 Design for Environment, Technological forecasting, Eco-innovation

28 **1. Introduction**

29 Technological innovation requires some prediction of where technology
30 will evolve towards. Here the concept of evolution trends appear, which
31 comes from the idea that all technical systems follow the same patterns of
32 evolution, thus making it possible to anticipate the technological changes.

33 Nonetheless, these new innovation horizons have been transformed by society
34 due to the demand of more ecological products. So, the previous technolog-
35 ical trends in which innovation was based could be affected by this objective
36 change, since the demand for greener products has increased in the market
37 (Bevilacqua et al., 2007; Moreno et al., 2011) and, consequently, enterprises
38 are obliged to design, manufacture, and deliver them in a more sustainable
39 way (Gmelin and Seuring, 2014).

40 Besides the well-known and widely used trend extrapolation, Analytic
41 Hierarchy Process (AHP) and Delphi methods, there exists a multitude of
42 other technology forecasting methods; one of them is TRIZ trends. TRIZ
43 (Altshuller, 1984) is the acronym of Theory of Inventive Problem Solving.
44 This theory is composed of a set of methods and tools to generate innovative
45 ideas and solutions (Abdalla, 2006). Some of these more popular TRIZ tools
46 are the contradiction matrix, inventive principles, ideality, system operator,
47 substance-field (SU-Field), and the evolution trends (Altshuller & Shulyak,
48 1997; Belski, 2007; Mann, 2005; Tate & Domb, 1997).

49 TRIZ evolution trends, as a technology forecasting method, encompasses
50 analysing and categorizing patents in known trend phases, and depicting
51 results on an evolutionary potential radar plot. TRIZ trend analysis allows
52 the identifying of the evolutionary status of technologies to seek directions
53 for further improvements of a given product or product family.

54 In eco-design, several lines of research have compared eco-rules and TRIZ
55 problem solving tools (especially inventive principles and the contradiction
56 matrix). Because of the capability of solving conflict problems, implement-
57 ing TRIZ for eco-innovative design tasks have been proposed in the litera-
58 ture, establishing a link between eco-efficiency and the inventive principles
59 and the contradiction matrix (Chang & Chen, 2004; Chen & Liu, 2003; Jones
60 & Harrison, 2000; Justel et al., 2006; Strasser & Wimmer, 2003).

61 However, very few works have linked TRIZ evolution trends and eco-
62 design, such as Russo et al. (2011), who propose a step-by-step TRIZ based
63 eco-design procedure for reorganizing ideality, SU-field and evolution trends
64 in the form of practical eco-guidelines for product innovation; Eco-MAL'IN
65 (Samet et al., 2010), a method for integrating constraints for sustainable
66 development in the phases of research of innovative concepts with different
67 solving tools derived from TRIZ theory; Yang & Chen (2011) combine the
68 innovative incremental design achieved with Case-based Reasoning (CBR)
69 and TRIZ tools included the evolution trends; or D'Anna & Cascini (2011)
70 who propose the SUSTAINability map, based on two key items of TRIZ: the
71 existence of evolution trends and the system operator to identify scenarios
72 to achieve sustainability.

73 In a previous work (Chulvi & Vidal, 2011), TRIZ evolution trends and
74 the eco-design strategies were compared based on the authors' own criteria.
75 A first conclusion was obtained: in several cases the improvement in terms of
76 TRIZ evolution causes the ecological demands to improve too, but in other
77 cases they make the ecological aspects worsen. This preliminary result is
78 taken up again in this paper, improving the environmental assessment of
79 TRIZ evolution trends using advanced technological forecasting techniques.

80 Traditional techniques used in technological forecasting like Delphi or
81 AHP prioritize alternatives in decision-making and consider the future im-
82 pact of each present entity in isolation. This assumption is a simplification
83 of a more complex reality, in which different entities interact with each other.
84 To avoid this, in this paper, a Fuzzy Cognitive Map (FCM) is used to ana-
85 lyse the interaction between evolution trends and strategies of eco-design in
86 different scenarios.

87 Our proposal goes beyond the eco-rules definition or the prioritization
88 of eco-friendly guidelines with traditional techniques used in technological
89 forecasting. Fuzzy cognitive maps assess TRIZ evolution trends for eco-
90 design innovation, allowing prioritizing and further decision making based
91 on scenario analysis.

92 Currently, the European Union is promoting and financing eco-innovation
93 projects, mainly aimed at small and medium enterprises, rewarding those
94 companies that consider the environment as an important variable in their
95 processes of innovation, for example by reducing the consumption of mate-
96 rials and energy (Segarra-Ona & Peiro-Signes, 2014). We believe that our
97 proposal can be useful to optimize these projects, since due to the current
98 economic depression it is now more necessary than ever to make the best
99 possible use of public funds.

100 This paper presents a new methodology to assess evolution trends for
101 eco-design innovation based on FCM. The rest of this paper is organized
102 as follows. Section 2 describes TRIZ evolution trends and strategies of eco-
103 design. In section 3, the core, FCM, is described. In section 4 Experimental
104 analysis, the new methodology is applied to the Spanish ceramic industry
105 using data from a survey. In section 5 Discussion, contributions of the
106 model and results are highlighted, discussed and compared with traditional
107 methods like Delphi and AHP. Finally, the conclusions are presented.

108 **2. Theoretical background**

109 *2.1. Evolution trends*

110 Altshuller (1984) focused part of his research on discovering technological

111 trends of evolution. At the beginning, these were discovered considering dif-
112 ferent products taken from very different situations. Some recurring changes
113 in their evolution were highlighted and named patterns. A final synthesis
114 of these patterns, considered altogether and independently of the specific
115 situations generated the evolution trends.

116 The eight original trends are (Altshuller & Shulyak, 1997; Zanni-Merk
117 et al., 2009):

- 118 1. Biological evolution
- 119 2. Increasing ideality
- 120 3. Evolution toward dynamization and controllability
- 121 4. Complexity-simplicity
- 122 5. Evolution with matching and mismatching elements
- 123 6. Non-uniform development
- 124 7. Evolution toward micro-level and the use of field
- 125 8. Decrease human involvement.

126 These eight original trends have been used in the proposal for eco-design
127 rules by D’Anna & Cascini (2011); Russo et al. (2011); Yang & Chen (2011).

128 Some software packages implementing the TRIZ theory consider and
129 exploit these trends and thanks to them many researchers have been able to
130 utilize TRIZ trends of evolution and customize them in order to make them
131 applicable in several technological domains (Filippi & Barattin, 2014).

132 There is a certain amount of disagreement among some researchers when
133 it comes to providing an exact definition of these evolution trends, since
134 the original eight lines of evolution have been contracted or extended in a
135 number of ways (Cavallucci & Rousselot, 2011; Hipple, 2005; Verhaegen et
136 al., 2009), e.g. Rantanen & Domb (2002) developed six evolution trends;
137 in the meantime Mann (2003) organized the evolution of a technological
138 system into a comprehensive list of 31 trends, which is used in this paper.

139 *2.2. Eco-design Strategies*

140 LiDS Wheel (Brezet & Van Hemel, 1997) was chosen between other
141 methods of eco-design rules (e.g. seven axes of eco-efficiency defined by
142 WBCSD (1999); Eco-compass by Fussler & James (1996) by its comprehen-
143 sibility and capability to plot the environmental product profile.

144 The LiDS (Life Cycle Design Strategy) Wheel or EcoDesign Strategy
145 Wheel is a tool to select and communicate the eco-design strategies. This
146 tool presents eight main levels:

- 147 1. Selection of low-impact materials

- 148 2. Reduction of material usage
- 149 3. Optimization of production techniques
- 150 4. Optimization of distribution system
- 151 5. Reduction of impact during use
- 152 6. Optimization of initial lifetime
- 153 7. Optimization of end-of-life system.
- 154 8. New concept development.

155 The above main levels include different environmental strategies in se-
156 condary level. For example, for 1. *Selection of low-impact materials*, its se-
157 condary level includes the next environmental strategies: cleaner materials,
158 renewable materials, lower energy content materials, recycled materials and
159 recyclable materials.

160 2.3. FCM Fundamentals

161 A Fuzzy Cognitive Map (FCM) is a graphical representation consisting
162 of nodes indicating the most relevant factors of a decisional environment;
163 and links between these nodes representing the relationships between those
164 factors (Kosko, 1986). FCM is a modelling methodology for complex decision
165 systems, which has originated from the combination of fuzzy logic and neural
166 networks. A FCM describes the behaviour of a system in terms of concepts;
167 each concept representing an entity, a state, a variable, or a characteristic of
168 the system (Papageorgiou & Salmeron, 2013, 2014; Salmeron & Gutierrez,
169 2012; Xirogiannis & Glykas, 2004).

170 The main domains where FCMs have been applied are medicine, busi-
171 ness, information technology, industrial processes and control, engineering,
172 environment, and agriculture. For a thorough review of the FCM research
173 in recent years see Papageorgiou & Salmeron (2013) .

174 FCMs constitute neuro-fuzzy systems, which are able to incorporate ex-
175 perts' knowledge (Kosko, 1986; Lee et al., 2002; Papageorgiou & Groumpos,
176 2005; Papageorgiou & Froelich, 2012b; Salmeron, 2009; Salmeron et al.,
177 2012). FCM describes a cognitive map model with two characteristics.
178 From an Artificial Intelligence perspective, FCMs are supervised learning
179 neural systems, whereas more and more data is available to model the prob-
180 lem, the system becomes better at adapting itself and reaching a solution
181 (Rodriguez-Repiso et al., 2007).

182 Firstly, causal relationships between nodes have different intensities, rep-
183 resented with a number from 0 to 1. As we analyze the cognitive maps, the
184 causal value that they establish is the sign plus or minus. However, a FCM
185 substitutes these signs by a fuzzy value between -1 and +1 where the zero

186 value indicates the absence of causality. Secondly, it involves feedback, where
187 the effect of change in a concept node may affect other concept nodes (Kim
188 & Lee, 1998; Papageorgiou & Salmeron, 2014).

189 In addition, one assumes that the decision makers can construct an ac-
190 curate representation of a decision problem, that there is unlimited time for
191 making a choice, and that the context is static, as it does not change au-
192 tonomously or as a consequence of the decision maker's choices. Real-world
193 challenges are usually characterized by a number of components interrelated
194 in many complex ways. They are often dynamic, that is, they evolve with
195 time through a series of interactions among related concepts.

196 Classical decision-making techniques cannot support these kinds of en-
197 vironments. For that reason, this paper proposes a soft computing tech-
198 nique called Fuzzy Cognitive Map (FCM). FCM is an innovative and flexible
199 technique for modelling human knowledge in the decision-making process.
200 Furthermore, FCM provide excellent mechanisms to develop forecasting ex-
201 ercises, especially what-if analysis. This paper applies FCM to improve the
202 eco-design of ceramic products.

203 The main goal of building a cognitive map (or FCM) around a problem is
204 to be able to predict the outcome by letting the relevant issues interact with
205 one another. These predictions can be used for discovering whether a deci-
206 sion made by someone is consistent with the entire collection of stated causal
207 assertions (Bueno & Salmeron, 2008; Jetter & Schweinfort, 2010; Salmeron
208 et al., 2012). In this sense, Cheah et al. (2011) proposed a methodology and
209 application (FCM Constructor) to systematically acquire design knowledge
210 from domain experts, and to construct a corresponding Bayesian Belief Net-
211 works. Despite of the many advantages of using Bayesian Belief Networks,
212 it is less user-friendly and less flexible compared to FCM.

213 Fuzzy Cognitive Maps (Kosko, 1986) emerged as an extension of cogni-
214 tive maps (Axelrod, 1976) for representing and studying the behaviour of
215 systems and people. FCMs are a collection of nodes linked by arcs or edges.
216 The nodes represent concepts or variables relevant to a given domain. The
217 causal links between these concepts are represented by the edges, which are
218 oriented to show the direction of influence. The other attribute of an edge is
219 its sign, which can be positive (a promoting effect) or negative (an inhibitory
220 effect).

221 The FCM nodes (c_i) would represent such concepts such as costs, sales,
222 market selection, investment, or marketing strategy, among others. The
223 relationships between nodes are represented by directed edges. An edge
224 linking two nodes models the causal influence of the causal variable on the
225 effect variable (Papageorgiou & Groumpos, 2005). Since FCMs are hybrid

226 methods mixing fuzzy logic and neural networks (Kosko, 1996; Papageor-
 227 giou & Froelich, 2012a; Papageorgiou & Groumpos, 2006; Papageorgiou &
 228 Salmeron, 2013; Salmeron, 2012), each cause is measured by its intensity
 229 $w_{ij} \in [0, 1]$, where i is the pre-synaptic (cause) node and j the post-synaptic
 230 (effect) one.

231 2.4. FCM dynamics

232 An adjacency matrix \mathbf{A} represents the FCM nodes connectivity. FCMs
 233 measure the intensity of the causal relation between two factors and if no
 234 causal relation exists it is denoted by 0 in the adjacency matrix.

$$\mathbf{A} = \begin{pmatrix} w_{11} & \dots & w_{1n} \\ \vdots & \ddots & \vdots \\ w_{n1} & \dots & w_{nn} \end{pmatrix} \quad (1)$$

235 FCMs are dynamical systems involving feedback, where the effect of
 236 change in a node may affect other nodes, which in turn can affect the node
 237 initiating the change. The analysis begins with the design of the initial
 238 vector state ($\vec{C}(0)$), which represents the initial value of each variable or
 239 concept (node) (Salmeron et al., 2012). The initial vector state with n
 240 nodes is denoted as

$$\vec{C}(0) = (c_1(0) \quad c_2(0) \quad \dots \quad c_n(0)) \quad (2)$$

241 where $c_1(0)$ is the value of the concept $i = 1$ at instant $t = 0$.

242 The new values of the nodes are computed in an iterative vector-matrix
 243 multiplication process with an activation function, which is used to map
 244 monotonically the node value into a normalized range $[0, 1]$. The sigmoid
 245 function is the most used one (Bueno & Salmeron, 2009) when the concept
 246 (node) value maps in the range $[0, 1]$. The vector state $\vec{C}(t + 1)$ at the
 247 instant $t + 1$ would be

$$\begin{aligned} \vec{C}(t + 1) &= f(\vec{C}(t) \cdot A) \\ &= (c_1(t + 1) \quad c_2(t + 1) \quad \dots \quad c_n(t + 1)) \end{aligned} \quad (3)$$

248 where $\vec{C}(t)$ is the vector state at the t instant, $c_1(t)$ is the value of the i
 249 concept at the t instant, $f(\cdot)$ is the sigmoid function and A the adjacency
 250 matrix. The state changes during the process.

251 The component i of the vector state $\vec{C}(t)$ at the instant t would be

$$c_i(t) = \frac{1}{1 + e^{-\lambda \cdot \hat{c}_i(t-1)}} \quad (4)$$

252 where λ is the constant for function slope (degree of normalization). The
253 value of $\lambda = 5$ provides a good degree of normalization (Bueno & Salmeron,
254 2009) in $[0, 1]$.

255 After an inference process, the FCM reaches either one of two states
256 following a number of iterations. It settles down to a fixed pattern of node
257 values, the so-called hidden pattern or fixed-point attractor (Papageorgiou
258 & Salmeron, 2013; Salmeron, 2009). It happens when the error between an
259 updated vector state $c(t)$ and the previous one $c(t - 1)$ are below a tolerance
260 level (ϵ).

$$error = |c(t) - c(t - 1)| < \epsilon \quad (5)$$

261 where usually $\epsilon = 0.0001$

262 Alternatively, it keeps cycling between several fixed states, known as a
263 limit cycle. Using a continuous transformation function, a third possibility
264 known as a chaotic attractor exists. This occurs when, instead of stabiliz-
265 ing, the FCM continues to produce different results (known as state-vector
266 values) for each cycle (Papageorgiou & Salmeron, 2013).

267 3. Experimental analysis

268 In order to investigate and demonstrate the performance of the proposed
269 FCM model an industrial application, concerning a ceramic product design,
270 has been considered.

271 3.1. Problem description

272 The survey has been divided into three questionnaires, product, use and
273 manufacturing. Only the first one has been considered in this paper.

274 The inclusion of the 31 lines of evolution would have produced an ex-
275 cessively lengthy questionnaire. Typically in studies using evolution trends,
276 only a certain number of most frequently identified trends is taken into
277 account. This allows to focus on the most important trends and to not
278 encumber the interpretation using radar plots. To reduce the amount of
279 questions, the authors performed a first screening of evolutionary trends
280 based on our opinion and experience, in a similar way as in Chulvi & Vidal
281 (2011), although applied only to ceramic products. Evolution trends with
282 no relation or weakly possible relations were discarded. As a result, the ini-
283 tial list of 31 evolution trends proposed by Mann (2003) has been reduced
284 to 17, including only the trends that potentially could improve or worsen
285 the eco-design

286 These 17 trends are the initial concepts in the FCM and to facilitate the
 287 analysis of scenarios they are classified in five categories (Table 1: material,
 288 geometry, aesthetics, functionality and design process. A brief explanation
 289 and drawings of each evolution trend was included in the questionnaire.

290 We consider a ceramic product design problem. It consists of seventeen
 291 concepts (c_1 to c_{17}) with influence over nine output concepts (c_{18} to c_{26}),
 292 as depicted in Fig. 1. The adjacency matrix is shown at eq. 6. Note that
 293 columns 1-17 are 0.0. For the sake of simplicity, the null rows and columns
 294 are summarized at eq. 6.

$$A = \begin{pmatrix} .00 & \dots & .00 & .12 & .06 & .15 & .42 & .18 & .12 & .03 & .09 & .45 \\ .00 & \dots & .00 & -.06 & .09 & .30 & -.09 & -.21 & -.27 & .63 & .36 & .69 \\ .00 & \dots & .00 & .15 & .36 & .06 & .12 & .09 & .09 & .85 & .21 & -.15 \\ .00 & \dots & .00 & .09 & .06 & .12 & .33 & .18 & .33 & .27 & .12 & .18 \\ .00 & \dots & .00 & .15 & .42 & .15 & .12 & .06 & .18 & .76 & .03 & -.33 \\ .00 & \dots & .00 & .09 & -.03 & .09 & -.06 & .06 & .03 & .00 & .00 & .12 \\ .00 & \dots & .00 & .09 & .39 & .03 & .03 & .06 & .03 & .76 & .70 & -.27 \\ .00 & \dots & .00 & .09 & -.33 & .00 & -.21 & -.18 & .00 & -.15 & -.27 & .12 \\ .00 & \dots & .00 & .03 & -.06 & .03 & .03 & .00 & -.03 & -.03 & .00 & -.03 \\ .00 & \dots & .00 & -.36 & -.09 & -.03 & -.15 & -.09 & -.24 & .00 & .00 & -.03 \\ .00 & \dots & .00 & -.15 & .00 & -.33 & -.06 & -.03 & -.09 & -.12 & .03 & -.09 \\ .00 & \dots & .00 & .06 & .18 & -.03 & .33 & .12 & .12 & -.12 & -.09 & .03 \\ .00 & \dots & .00 & .00 & .03 & .12 & .12 & .00 & -.24 & -.03 & -.12 & .06 \\ .00 & \dots & .00 & .00 & -.15 & .03 & -.21 & -.06 & .00 & .06 & -.03 & .24 \\ .00 & \dots & .00 & .12 & .03 & .09 & -.03 & -.03 & -.03 & .00 & .09 & .18 \\ .00 & \dots & .00 & .18 & .00 & .09 & .18 & .06 & .03 & .06 & .03 & .48 \\ .00 & \dots & .00 & .27 & .21 & .18 & -.03 & .09 & .12 & .18 & .15 & .54 \\ .00 & \dots & .00 & .00 & .00 & .00 & .00 & .00 & .00 & .00 & .00 & .00 \\ \dots & \dots & \dots & \dots & \dots & \dots & \dots & \dots & \dots & \dots & \dots & \dots \\ .00 & \dots & .00 & .00 & .00 & .00 & .00 & .00 & .00 & .00 & .00 & .00 \end{pmatrix} \quad (6)$$

295 The eco-design strategies on product are the output concepts. They have
 296 been selected from the second level of LiDS Wheel (Brezet & Van Hemel,
 297 1997), corresponding to four categories in the first level of LiDS Wheel (Table
 298 2).

299 The questionnaire asked if each evolution trend (input parameter) im-
 300 proves or worsens each eco-design strategy (output concept). Initially a
 301 Likert scale of 7 points was used as follows

302 **3** Strongly improve

303 **2** Improve

Table 1: Input concepts from evolution trends

Input category	Code	Evolution trend
Material	c_1	Smart materials
	c_2	Web and fibres
	c_3	Decreasing density
Geometry	c_4	Object segmentation
	c_5	Space segmentation
	c_6	Surface segmentation
	c_7	Macro to nano scale
	c_8	Increasing asymmetry
Aesthetics	c_9	Increasing use of senses
	c_{10}	Increasing use of colours
	c_{11}	Increasing transparency
Functionality	c_{12}	Mono-bi-poly-Similar Objects
	c_{13}	Mono-bi-poly-Variou objects
	c_{14}	Mono-bi-poly-Increasing differences
Design process	c_{15}	Boundary breakdown
	c_{16}	Design point
	c_{17}	Design methodology

304 **1** Slightly improve

305 **0** Neither improve, nor worsen

306 **-1** Slightly worsen

307 **-2** Worsen

308 **-3** Strongly worsen

309 This Likert scale was used in the questionnaire with the experts. Du-
 310 ring the data pre-processing phase, this scale was normalized in the range
 311 $[-1, +1]$. The opposite values -1 and $+1$ refer to the environmental effi-
 312 ciency, being -1 totally environmentally inefficient and $+1$ totally environ-
 313 mentally efficient. Qualitatively, environmental effectiveness relates to en-
 314 vironmental efficiency and resources. The more innovations pursued presu-
 315 mably means that more resources will be needed to achieve them.

316 3.2. FCM static analysis

317 Considering the nine eco-design strategies are equipotential, the mean
 318 of the normalised values of evolution trends over all eco-design strategies

Table 2: Output concepts from eco-design strategies

Output category	First level in LiDS Wheel	Code	Output concepts from Second level LiDS Wheel
O_1	(1) Selection of low-impact materials	c_{18} c_{19} c_{20}	Cleaner materials Lower energy content materials Recycled materials
O_2	(2) Reduction of material usage	c_{24} c_{25}	Reduction in weight Reduction in (transport) volume
O_3	(6) Optimisation of initial lifetime	c_{26}	Reliability and durability
O_4	(7) Optimisation of end-of-life system	c_{21} c_{22} c_{23}	Reuse of product Remanufacturing Recyclable materials

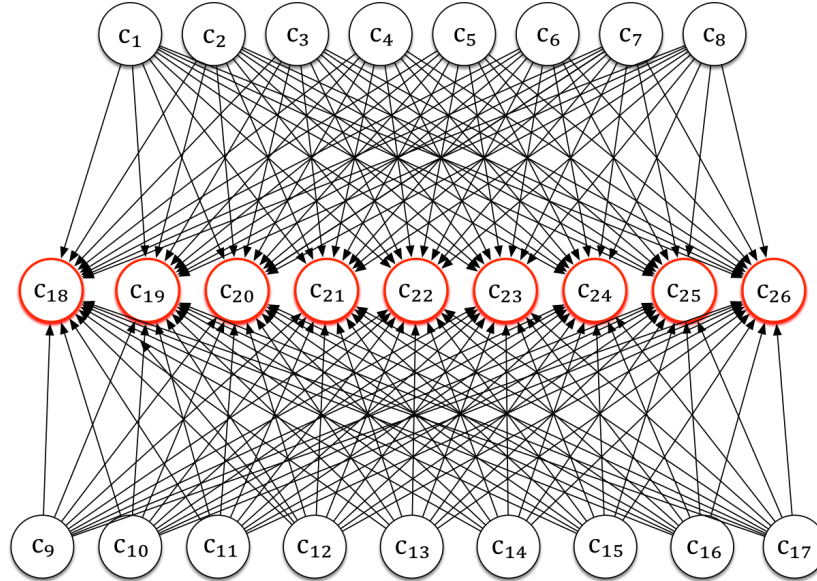


Figure 1: FCM model for ceramic product design

Table 3: Statistics of the evolution trends over eco-design strategies

	Mean c_i	O_1	O_2	O_3	O_4	Mean O_f
c_1	0.18	0.11	0.06	0.45	0.24	0.215
c_2	0.16	0.11	0.50	0.69	-0.19	0.276
c_3	0.20	0.19	0.53	-0.15	0.10	0.168
c_4	0.19	0.09	0.20	0.18	0.28	0.186
c_5	0.17	0.24	0.40	-0.33	0.12	0.106
c_6	0.03	0.05	0.00	0.12	0.01	0.045
c_7	0.20	0.17	0.73	-0.27	0.04	0.168
c_8	-0.10	-0.08	-0.21	0.12	-0.13	-0.075
c_9	-0.01	0.00	-0.02	-0.03	0.00	-0.011
c_{10}	-0.11	-0.16	0.00	-0.03	-0.16	-0.088
c_{11}	-0.09	-0.16	-0.05	-0.09	-0.06	-0.089
c_{12}	0.07	0.07	-0.11	0.03	0.19	0.046
c_{13}	-0.01	0.05	-0.08	0.06	-0.04	-0.001
c_{14}	-0.01	-0.04	0.02	0.24	-0.09	0.031
c_{15}	0.05	0.08	0.05	0.18	-0.03	0.069
c_{16}	0.12	0.09	0.05	0.48	0.09	0.176
c_{17}	0.19	0.22	0.17	0.54	0.06	0.246

319 (Mean c_i) are in Table 3. Columns O_1 to O_4 are the mean of the evolution
 320 trends for each output category according to Table 1, and the last column
 321 is the mean of the four output categories.

322 The individual results of the evolution trends range from slightly worsen
 323 to slightly improve eco-design strategies as a whole. The concepts c_{10} (in-
 324 creasing use of colours), and c_3 (decreasing density) are the worst and the
 325 best environmental friendly, respectively.

326 The lowest result is for the pair $c_{10} - c_{18}$, this means that the evolution
 327 trend Increasing use of colours is supposed to strongly impair the environ-
 328 mental strategy Cleaner materials. It should be mentioned that many of
 329 the pigments used in ceramic colours are highly toxic. Conversely, the high-
 330 est result is for the pair $c_3 - c_{24}$, Decreasing density improves Reduction in
 331 weights.

332 3.3. FCM dynamic analysis

333 Tables 4 and 5 show seven experiments (scenarios), where $c_i(0)_k$ is the
 334 initial state of the node i of the k scenario and $c_i(t)_k$ is the steady (final)
 335 state of the former node and scenario. Figures 2 - 8 show the FCM dynamics
 336 of the scenarios.

Table 4: Experiments (Scenarios 1-4)

Node	Scenario 1		Scenario 2		Scenario 3		Scenario 4	
	$c_i(0)_1$	$c_i(t)_1$	$c_i(0)_2$	$c_i(t)_2$	$c_i(0)_3$	$c_i(t)_3$	$c_i(0)_4$	$c_i(t)_4$
c_1	1	0.0250	1	0.0271	0	0	0	0
c_2	1	0.0250	1	0.0271	0	0	0	0
c_3	1	0.0250	1	0.0271	0	0	0	0
c_4	1	0.0250	0	0	1	0.0269	0	0
c_5	1	0.0250	0	0	1	0.0269	0	0
c_6	1	0.0250	0	0	1	0.0269	0	0
c_7	1	0.0250	0	0	1	0.0269	0	0
c_8	1	0.0250	0	0	1	0.0269	0	0
c_9	1	0.0250	0	0	0	0	1	0.0296
c_{10}	1	0.0250	0	0	0	0	1	0.0296
c_{11}	1	0.0250	0	0	0	0	1	0.0296
c_{12}	1	0.0250	0	0	0	0	0	0
c_{13}	1	0.0250	0	0	0	0	0	0
c_{14}	1	0.0250	0	0	0	0	0	0
c_{15}	1	0.0250	0	0	0	0	0	0
c_{16}	1	0.0250	0	0	0	0	0	0
c_{17}	1	0.0250	0	0	0	0	0	0
c_{18}	0	0.5651	0	0.3626	0	0.4752	0	-0.4403
c_{19}	0	0.5923	0	0.4764	0	0.4752	0	-0.3352
c_{20}	0	0.5746	0	0.4764	0	0.4381	0	-0.4288
c_{21}	0	0.5392	0	0.4588	0	0.3616	0	-0.3551
c_{22}	0	0.3955	0	0.2428	0	0.3444	0	-0.3122
c_{23}	0	0.3179	0	-0.2428	0	0.4912	0	-0.4403
c_{24}	0	0.7605	0	0.6472	0	0.6589	0	-0.3352
c_{25}	0	0.6233	0	0.5143	0	0.5060	0	0.1994
c_{26}	0	0.6990	0	0.5778	0	-0.3444	0	-0.3352

Table 5: Experiments (Scenarios 5-7)

Node	Scenario 5		Scenario 6		Scenario 7	
	$c_i(0)_5$	$c_i(t)_5$	$c_i(0)_6$	$c_i(t)_6$	$c_i(0)_7$	$c_i(t)_7$
c_1	0	0	0	0	0	0
c_2	0	0	0	0	0	0
c_3	0	0	0	0	1	0.0297
c_4	0	0	0	0	0	0
c_5	0	0	0	0	0	0
c_6	0	0	0	0	0	0
c_7	0	0	0	0	0	0
c_8	0	0	0	0	0	0
c_9	0	0	0	0	0	0
c_{10}	0	0	0	0	0	0
c_{11}	0	0	0	0	0	0
c_{12}	1	0.0309	0	0	0	0
c_{13}	1	0.0309	0	0	0	0
c_{14}	1	0.0309	0	0	0	0
c_{15}	0	0	1	0.0281	0	0
c_{16}	0	0	1	0.0281	0	0
c_{17}	0	0	1	0.0281	0	0
c_{18}	0	0.2534	0	0.4980	0	0.3357
c_{19}	0	0.2534	0	0.3826	0	0.4409
c_{20}	0	0.3167	0	0.4337	0	0.2502
c_{21}	0	0.3939	0	0.3073	0	0.3127
c_{22}	0	0.2534	0	0.3073	0	0.2852
c_{23}	0	-0.3167	0	0.3073	0	0.2852
c_{24}	0	-0.2888	0	0.3826	0	0.5661
c_{25}	0	-0.3600	0	0.3969	0	0.3733
c_{26}	0	0.4346	0	0.6158	0	-0.3357

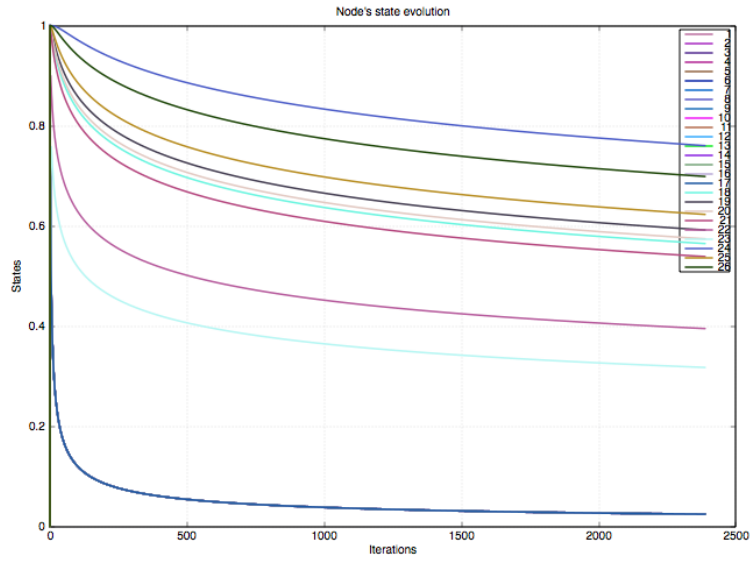


Figure 2: FCM dynamics (Scenario 1)

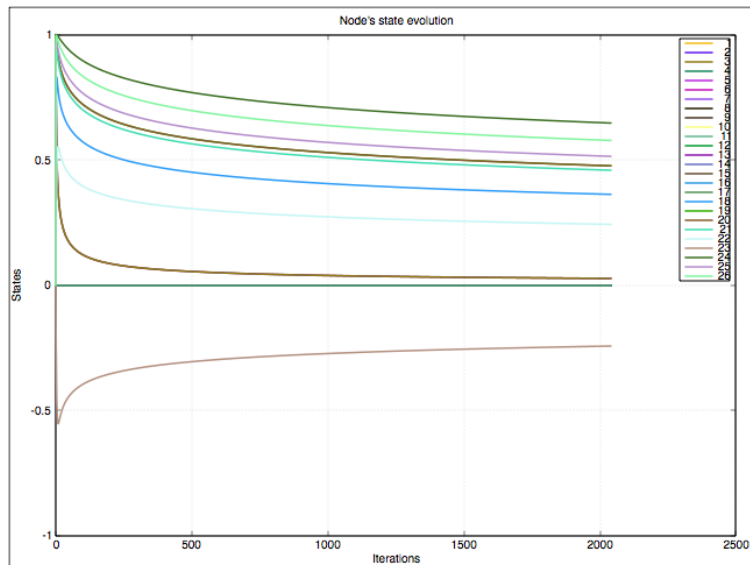


Figure 3: FCM dynamics (Scenario 2)

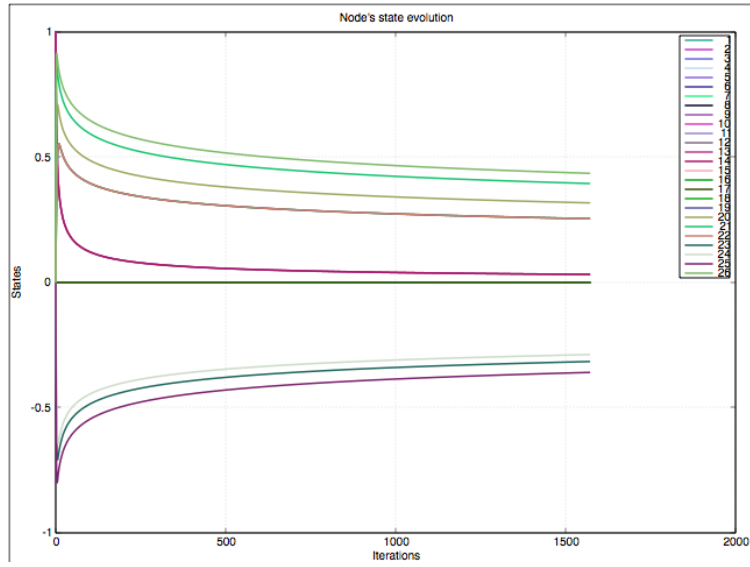


Figure 6: FCM dynamics (Scenario 5)

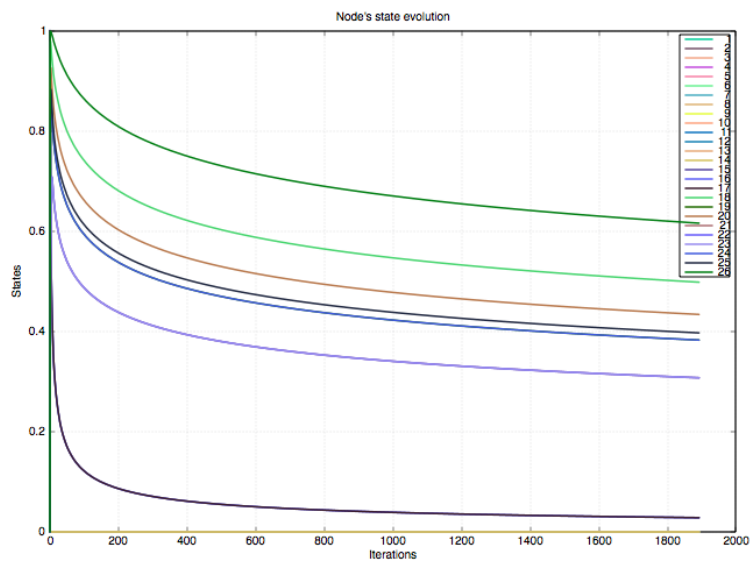


Figure 7: FCM dynamics (Scenario 6)

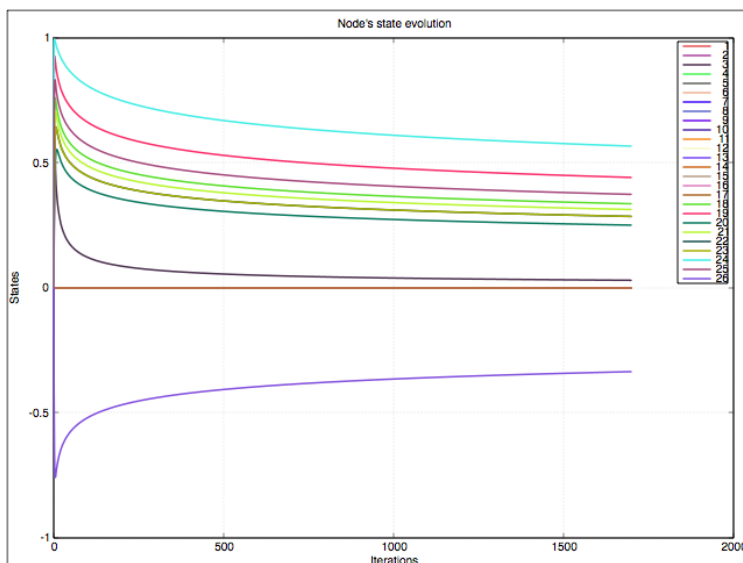


Figure 8: FCM dynamics (Scenario 7)

Table 6: Results aggregated in output categories

	S1	S2	S3	S4	S5	S6	S7
O_1	0.577	0.438	0.463	-0.401	0.275	0.438	0.342
O_2	0.692	0.581	0.582	-0.068	-0.324	0.390	0.470
O_3	0.699	0.578	-0.344	-0.335	0.435	0.616	-0.336
O_4	0.418	0.153	0.399	-0.369	0.110	0.307	0.294
Mean	0.596	0.437	0.275	-0.293	0.124	0.438	0.193

337 The results of the output concepts were equipotentially aggregated in the
 338 four output categories (Table 6). The overall mean was calculated supposing
 339 all output categories were equally weighted.

340 The activation of all concepts in Scenario 1 improves the four output
 341 categories. This scenario achieves the better results, but considering the
 342 greater effort required, the environmental effectiveness would be low.

343 Although its environmental efficiency is lower, scenario 7 has better ef-
 344 fectiveness, which includes only the activation of the concept with better
 345 total environmental performance.

346 This initial stimulus improves three of the four output categories, only
 347 the output concept c_{26} (reliability and durability) is reduced. It should be
 348 noted that a decrease in the lifetime of the product does not always mean

349 a global environmental deterioration, for example, reducing the thickness of
 350 plastic T-shirt bags used in supermarkets has the positive consequence that
 351 resource consumption is reduced, and in principle as a negative consequence
 352 its duration is decreased. But if you consider that this kind of bag usually
 353 has only one or two uses (if used for waste disposal), reducing the thickness
 354 continues to ensure its functionality while reducing resource consumption.

355 The environmental efficiency of scenarios 1 and 7 are shown in the radar
 356 chart (Fig. 9). Each axis corresponds to a label whose scale varies from
 357 -1 to $+1$. It has to be noted that the opposite values -1 and $+1$ refer to
 358 the extremes of environmental efficiency, being negative values inefficient
 359 environmentally and positive values being efficient environmentally. The
 360 value -1 is located in the centre of the graph and the value $+1$ at the end.
 361 For each scenario, the values for each axis are joined forming a polygon, the
 362 outermost vertices indicate better environmental performance.

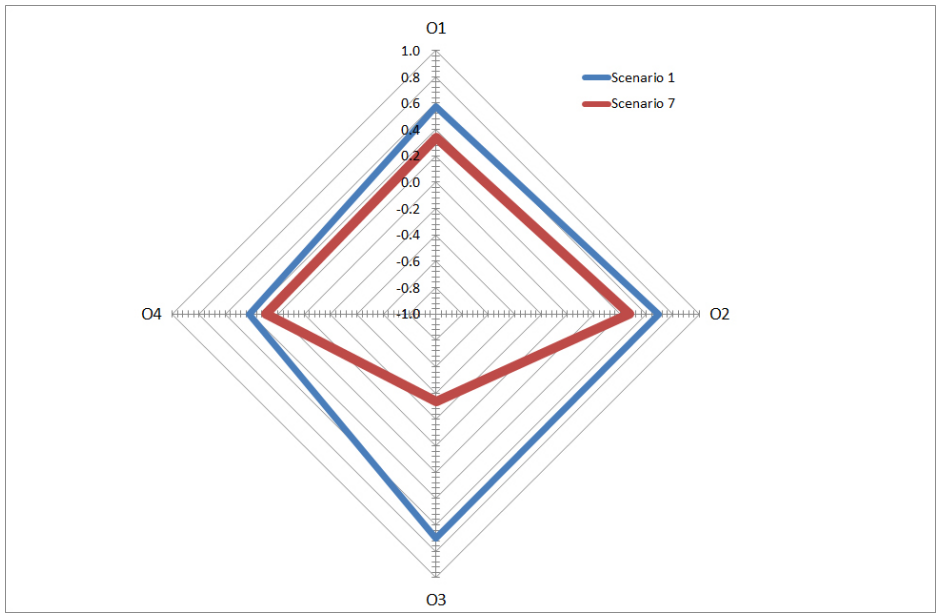


Figure 9: Radar chart for scenario 1 and 7

363 Two input categories, Material (initial stimulus I2) and Design Process
 364 (initial stimulus I6) improve the four output categories. In addition, all out-
 365 put concepts are improved in scenario 6, and in scenario 2, only the concept
 366 c_{23} (recyclable materials) worsens because smart materials, and composite
 367 materials with fibres make recyclability difficult. As far as we can conclude,

368 evolution trends for ceramic products centered in Material and Design Pro-
369 cesses are environmentally friendly.

370 In contrast, initial stimulus I4 worsens the four output categories. In
371 this stimulus, the three concepts included in the category Aesthetics (c_9
372 increasing use of senses, c_{10} increasing use of colours and c_{11} increasing
373 transparency) clearly are harmful for the environment.

374 The scenario 3 which corresponds to the activation of the input cate-
375 gory Geometry, the results follow the same trend as in Scenario 7 and the
376 same explanation is valid. This initial stimulus improves three of the four
377 output categories, only the output concept c_{26} (reliability and durability),
378 is reduced.

379 Finally, in scenario 5 with activation of the input category Functionality,
380 the output category O_2 (reduction of material usage), and the output con-
381 cept c_{23} (recyclable materials) worsen. The remaining categories and output
382 concepts are improved.

383 4. Discussion

384 In this section, our methodology, based on FCM, to assess TRIZ evolu-
385 tions trends for eco-design innovation is compared and discussed with tra-
386 ditional techniques used in technological forecasting like Delphi and AHP.
387 As a result, the different environmental performance of each TRIZ evolution
388 trend, and their combinations in potential scenarios, are highlighted.

389 The Delphi method is a well-known method used to reach expert group
390 consensus regarding a complex problem (Dalkey & Helmer, 1963). This
391 could be done through anonymous consultations. Anonymity is required
392 in the sense that no one knows who else is participating. In our experi-
393 mental analysis, a Delphi first round was used and experts answered the
394 questionnaire explained in 4.1.

395 One of the main features of the Delphi study is when the experts receive
396 feedback reports; they have the opportunity of changing their initial opinion
397 based on this feedback. In the second round of our experimental analysis,
398 feedback was received from four experts focusing on the choice between
399 results obtained by applying directly classical statistics compared to expert
400 opinion in the first round or by applying FCM.

401 Scenario 7 is the only one of the scenarios analysed available for this
402 because it has only one input concept (c_3), the other scenarios have more
403 than one input concept and their results cannot be drawn directly from
404 Delphi first round. The question was: Which option do you think is the

Table 7: Feedback options for scenario 7

		Option 1	Option 2
O_1	Selection of low-impact materials	0.19	0.34
O_2	Reduction of material usage	0.53	0.47
O_3	Optimisation of initial lifetime	-0.15	-0.34
O_4	Optimisation of end-of-life system	0.10	0.29

405 more accurate to assess the effect of innovation by decreasing density on
 406 eco-design of ceramic products?

407 The environmental efficiency of each option for the four first levels of
 408 LiDS wheel are in Table 7 normalized in the range $[-1, +1]$. Experts could
 409 post comments explaining their choice. The first option is the result of
 410 classical statistics and the second one from FCM. All experts selected Option
 411 2 with the results from FCM. Favourable comments for Option 2 are related
 412 to more realistic values for each O_i .

413 Traditional techniques used in technological forecasting like Delphi or
 414 AHP allow the prioritization of alternatives in decision making. Fuzzy
 415 Cognitive Maps applied in our methodology prioritize and also allow fur-
 416 ther decision making based on scenario analysis (Lopez & Salmeron, 2013;
 417 Salmeron, 2012; Salmeron et al., 2012).

418 Scenarios describe events and situations that could happen in the future
 419 real-world. A scenario can be defined as a hypothetical set of plausible (but
 420 not inevitably probable) and logical events, built to concentrate on causal
 421 processes and decision events. Scenario-based analysis is considered as a
 422 conjectural forecasting technique usually associated with future research.

423 Classical approaches consider the future impact of each present entity in
 424 isolation. This assumption is a simplification of a more complex reality, in
 425 which different entities interact with each other. The model that the authors
 426 propose allows decision makers to measure the impact of entity interactions.

427 To highlight these differences, the rating method in the AHP processes
 428 has been applied to the same problem, with the same answers from eleven
 429 experts (Chulvi & Vidal, 2012). Delphi method would require at least a full
 430 second round; meantime AHP requires expert opinion only once.

431 The Analytic Hierarchy Process (AHP) is a method proposed by Saaty
 432 (1977) and it is used with two types of measurement, relative and absolute.
 433 In both, paired comparisons are performed to derive priorities for criteria
 434 with respect to the goal.

435 Rating alternatives in the AHP or Absolute AHP Saaty (2005) involves

Table 8: Priorities

	Strongly worsen	Worsen	Slightly worsen	Neutral	Slightly improve	Improve	Strongly improve	Normalized Priorities1
Strongly worsen	1.00	0.50	0.33	0.25	0.20	0.17	0.14	0.144
Worse	2.00	1.00	0.67	0.50	0.40	0.33	0.29	0.284
Slightly worsen	3.00	1.50	1.00	0.75	0.60	0.50	0.43	0.428
Neutral	4.00	2.00	1.33	1.00	0.80	0.67	0.57	0.572
Slightly improve	5.00	2.50	1.67	1.25	1.00	0.83	0.71	0.716
Improve	6.00	3.00	2.00	1.50	1.20	1.00	0.86	0.856
Strongly improve	7.00	3.50	2.33	1.75	1.40	1.17	1.00	1.000

436 making paired comparisons but the criteria just above the alternatives,
437 known as the covering criteria, are assigned intensities that vary in num-
438 ber and type. These intensities themselves are also compared pairwise to
439 obtain their priorities as to importance, and they are then put in normal-
440 ized form by dividing by the largest value (Table 8). To avoid negative
441 intensities, the initial scale $[-3, +3]$ has been modified to $[1, 7]$.

442 Priorities are calculated with the principal right eigenvector of the recip-
443 rocal matrix of intensities (Saaty, 1977) with the help of PriEsT (Siraj et al.,
444 2013). This software tool also estimates several measures of inconsistency in
445 judgments like Consistency Ratio (CR) (Saaty, 1977), which must be about
446 0.10 or less to be acceptable ($CR = 0$ in priorities of Table 8). Finally each
447 input concept (c_1, \dots, c_{17}) is assigned an intensity result of the geometric
448 mean of the expert opinions, along with its accompanying priority, for each
449 output concept (c_{18}, \dots, c_{26}).

450 In Table 9, like in Tables 1 and 6, output concepts were considered
451 equipotential and aggregated in four output categories (Table 2). The pri-
452 ority of each intensity is summed over the weighted intensities for each input
453 concept to obtain that input concept’s final rating that also belongs to a ra-
454 tio scale.

455 Ranking obtained with Table 9 is similar to the statistical results of
456 Table 1 although with different scale and consequently different intensities.
457 Best and worst input concepts are also c_2 and c_{11} , respectively. It should
458 be noted that the neutral is 0.572; below this value the product innovation
459 would be worse from an environmental point of view. From these two results
460 we can categorize the 17 evolution trends in three groups according to their
461 environmental performance:

Table 9: Rating results

	O_1	O_2	O_3	O_4	Mean
C_1	0.61	0.60	0.78	0.68	0.67
C_2	0.60	0.81	0.90	0.46	0.69
C_3	0.65	0.82	0.48	0.62	0.64
C_4	0.60	0.64	0.66	0.70	0.65
C_5	0.67	0.74	0.40	0.62	0.61
C_6	0.59	0.57	0.62	0.56	0.58
C_7	0.63	0.90	0.42	0.59	0.64
C_8	0.52	0.44	0.62	0.49	0.52
C_9	0.56	0.56	0.55	0.57	0.56
C_{10}	0.48	0.57	0.55	0.48	0.52
C_{11}	0.48	0.54	0.52	0.53	0.52
C_{12}	0.60	0.50	0.57	0.66	0.58
C_{13}	0.59	0.51	0.58	0.53	0.55
C_{14}	0.55	0.55	0.68	0.51	0.57
C_{15}	0.61	0.59	0.67	0.54	0.60
C_{16}	0.60	0.59	0.79	0.61	0.65
C_{17}	0.67	0.65	0.81	0.59	0.68

- 462 • Group A, very slightly worsen: $c_8, c_9, c_{10}, c_{11}, c_{13}$.
- 463 • Group B: neutral: $c_6, c_{12}, c_{14}, c_{17}$.
- 464 • Group C, very slightly improve: $c_1, c_2, c_3, c_4, c_5, c_7, c_{16}, c_{17}$.

465 The main advantage of our methodology is the analysis of scenarios,
466 without having to consult the experts directly. The total number of possible
467 scenarios is 2^n , where n is the number of alternatives or input concepts.
468 In our experimental analysis, the total number of possible scenarios was
469 131,072, from them, only seven scenarios were strategically chosen in section
470 4.3. for FCM dynamic analysis.

471 One particular case is when the scenarios are formed with only one input
472 concept that could be analyzed with classical tools like AHP. Still, the results
473 are different (e.g. c_3 in scenario 7 of Table 5 and in Table 9) because in
474 classical tools, the context is static, in FCM the context is dynamic, that is,
475 they evolve with time through a series of interactions in related concepts.

476 In general terms, an FCM is built by mixing the available experience and
477 knowledge regarding a problem (Froelich & Salmeron, 1996; Papageorgiou et
478 al., 2013). This can be achieved by using a human experts' team to describe
479 the problem's structure and behaviour in different conditions. FCM is a
480 straightforward way to find which factor should be modified and how.

481 An FCM is able to predict the outcome by letting the relevant issues
482 interact with one another. These predictions can be used for finding out
483 whether a decision made by someone is consistent with the entire collection
484 of stated causal assertions.

485 The approach proposed here is a step forward with regard to the clas-
486 sic tools used in scenario-based decision-support. Delphi, AHP and other
487 methods help to reach relationships between concepts. FCMs have simula-
488 tion and prediction capabilities. This tool allows managing uncertainty for
489 improving scenario-based decision-making. In addition, FCMs offer visual
490 models for easier understanding by non-technical decision makers, because
491 FCM can represent explicit and tacit human knowledge.

492 Moreover, FCMs provide an intuitive, yet precise way of expressing con-
493 cepts and reasoning of them at their natural level of abstraction. By trans-
494 forming decision modelling into causal graphs, decision makers without a
495 technical background can understand all of the components in a given situ-
496 ation (Salmeron, 2009). Furthermore, with FCMs, it is possible to identify
497 and consider the most relevant factor that seems to affect the expected target
498 variable.

499 Our proposal goes beyond the eco-rules definition based on TRIZ evolu-
500 tion trends as previous researchers have done, like D'Anna & Cascini (2011);
501 Russo et al. (2011); Yang & Chen (2011).

502 Results of Table 9 prioritize TRIZ evolution trends according to their
503 environmental effectiveness and it should be noted that some of them very
504 slightly worsen the environment. Furthermore, results of Table 6 quantify
505 the environmental efficiency for 7 scenarios, obtained as combinations of
506 evolution trends, in the case example of the ceramic products.

507 The results of our methodology can be used together with methods based
508 on patent analysis and TRIZ trends to identify possible improvements in
509 invention concepts. Verhaegen et al. (2009) and Yoon & Kim (2012) measure
510 the maximum and the average evolutionary potential of a product related
511 to the collected patents. If the average evolution phase of a trend is low
512 and the difference between average evolution phase and maximum evolution
513 phase in the trend is zero, then the trend is an untapped area, this indicates
514 the trend has room for further improvements (Yoon & Kim, 2012). If this
515 evolution trend improves the environment using our methodology, then this
516 trend has room for further eco-design.

517 As a novelty, evolution trends, and also their combinations, that improve
518 or worsen the environment are identified and their environmental efficiency
519 is quantified. This significant result should be considered in future eco-rules
520 definitions based on TRIZ evolution trends.

521 **5. Conclusions**

522 There exists a lot of useful technology forecasting methods but their
523 validity for eco-design has to be tested. One of them is TRIZ evolution
524 trends, the question that arises is if these evolution trends are also valid for
525 eco-design.

526 In this paper, an innovative methodology is proposed for environmental
527 friendly product forecasting.

528 Our proposal goes beyond the eco-rules definition or the prioritization
529 of eco-friendly guidelines with traditional techniques used in technological
530 forecasting. Fuzzy Cognitive Maps assess TRIZ evolution trends for eco-
531 design innovation, allowing prioritizing and further decision making based
532 on scenario analysis. Based in a field survey, this paper also shows that it
533 is possible to forecast environmental friendly ceramic products.

534 From a static point of view, the FCMs can indicate the relationships
535 between the evolution trends and the strategies of eco-design. The individual
536 results of the evolution trends range from slightly worsen to slightly improve

537 eco-design strategies as a whole. Increasing use of colours and Decreasing
538 density are the worst and the best environmentally friendly evolution trends,
539 respectively.

540 From a dynamic point of view, FCMs can make what-if simulations and
541 forecasting greener products according to previously established conditions.
542 In this case, seven scenarios have been analysed and their environmental
543 performance has been performed for four strategies of the first level in LiDS
544 Wheel. Compliance with all evolution trends simultaneously achieves the
545 best efficient eco-design but at low effectiveness.

546 However, there are evolution trends with good environmental perfor-
547 mance. Evolution trends of ceramic products focused on Material, Design
548 Process and Geometry are environmentally friendly. In contrast, evolution
549 trends included in the category Aesthetics are harmful for environment.

550 Future research will include other real applications, linking different en-
551 vironmentally friendly product categories with FCMs and its extensions for
552 greener product forecasting.

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